













11 000 EMPLOYEES



40 COUNTRIES



31.8 BNOK 80% EXPORT

The Kongsberg Group FROM DEEP SEA TO OUTER SPACE



OUTER SPACE



AIRBORNE



<u>S</u>EABORNE

DIGITAL FRONTIER



LAND-BASED



DEEP SEA



Key Questions



- Do you own or contract hydrographic survey assets?
- Do you dredge your berths?
- Do you know the actual depth of your berths at this specific time?
- Is your berth dredging coordinated with channel dredging?
- Have you had any vessel groundings? What was the root cause?
- Can you contract a dredge when you need it?
- Are you forgoing revenues due to berth depth restrictions?
- Do you have awareness of thruster or propeller scour and shoaling in your berths?



Characteristics – Global Ports and Waterways

Infrastructure upgrades
Cycling droughts and
floods
Workforce demographics
Environmental
stewardship











Characteristics of Pacific Ports

Ring of Fire
Typhoons
Tsunami
Big vs Small Ports

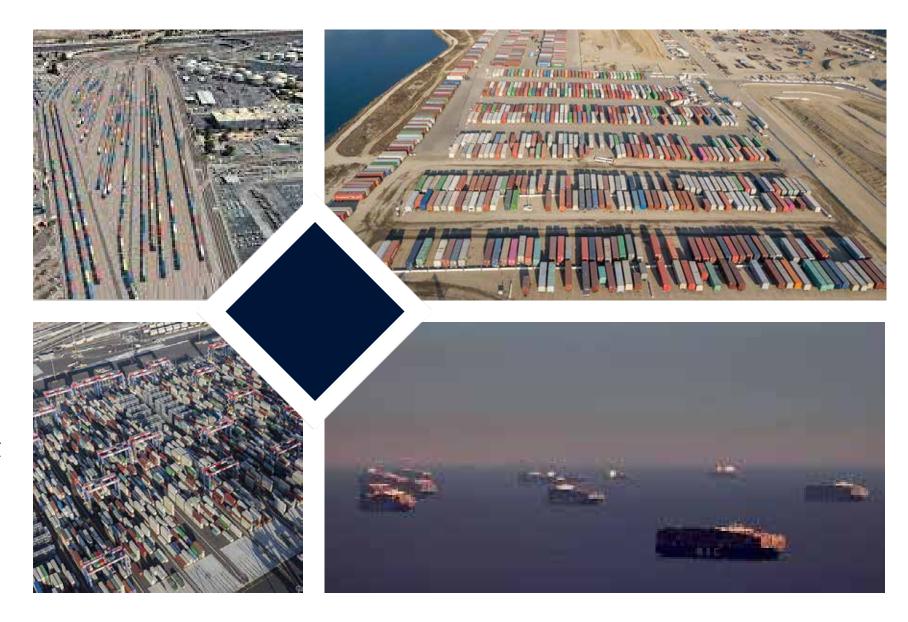




MARAD Town Hall 2023

Congestion

Data Sharing Portals
Work force development
Sustainability

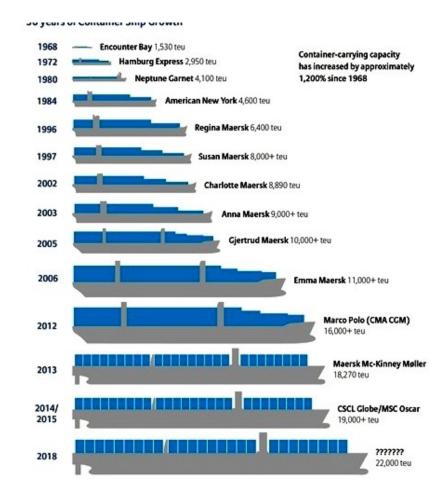




Trends Impacting Port Investment Decisions







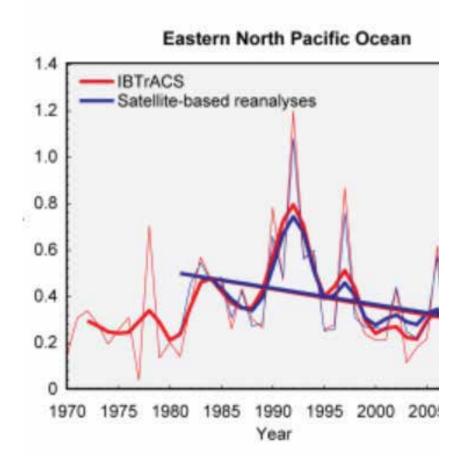


Climate Change Impacts?

https://tidesandcurrents.noaa.gov/sltrends/









Big Ships, Big Challenges:

The Impact of Mega Container vessels on U.S. Port Authorities (Noel Hacegaba, POLB)



- S Access channels width and depth
- **§** Air draft
- Depth alongside
- Quay length
- § STS height, outreach and width
- Increased exchanges of containers from each ship
- § Landside capacity
- **§** Yard equipment and TOS
- S Road, rail and barge access
- **§** Hinterland connections
- S Capacity to expand

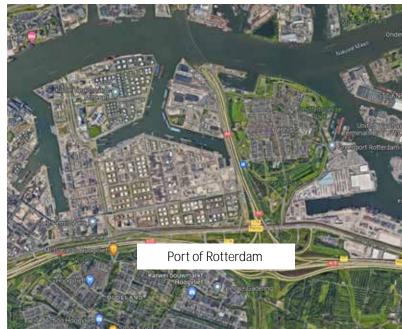
Source: Rothberg, 2013







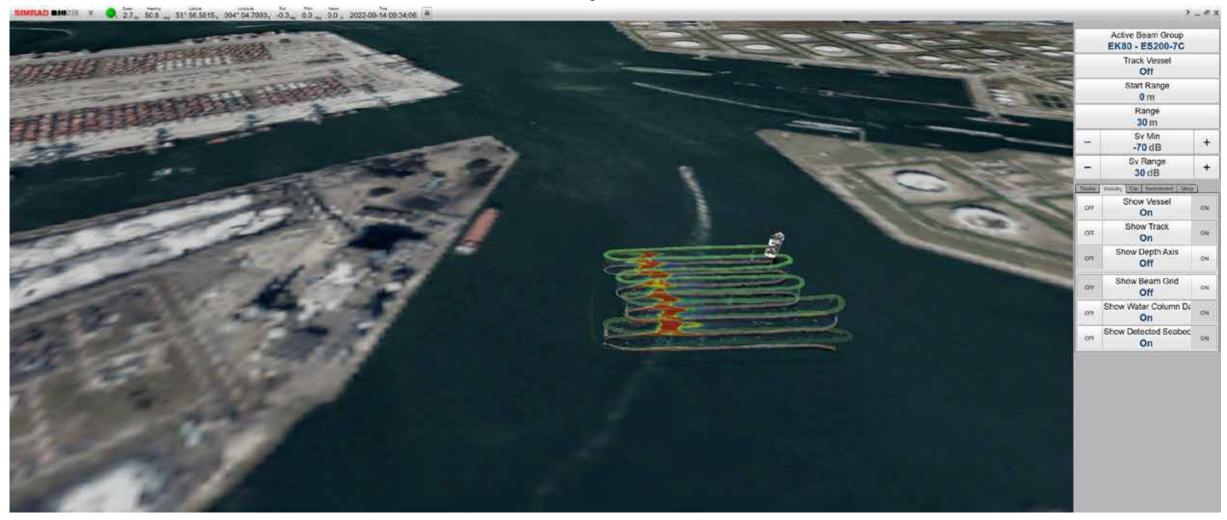






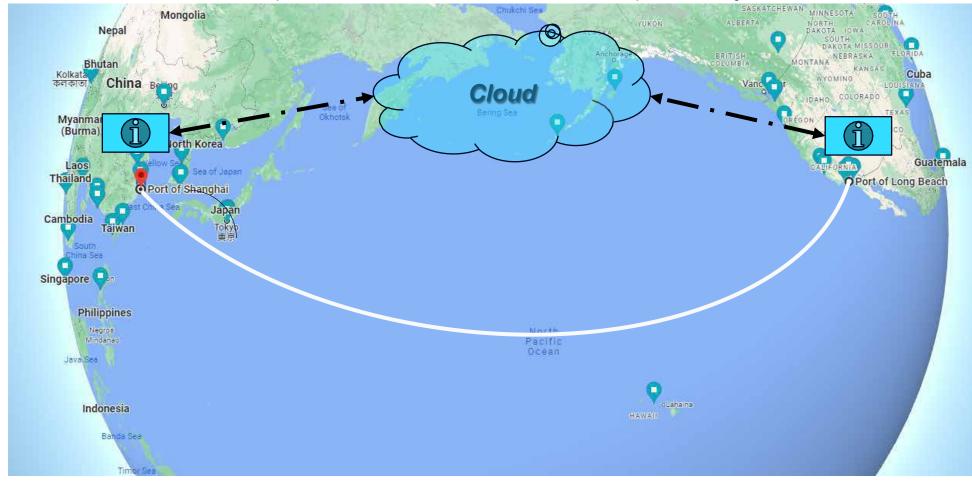


Recap – Boskalis study Figure 11





Opportunity: Green Shipping Corridors Multiple Stakeholders – How to turn concept to reality?





BerthWatch Value Proposition

Client Scope

Monitor depth under keel

Monitor scour from propeller wash and thrusters

Monitor shoaling and siltation due to riverine / storm activity

Maximize economic load while maintaining safe keel clearance.

Workflow

Simple user interface – allows stakeholders to get real-time information on berth condition.

Accessible via mobile app or desktop app.

Client Output

Real time visibility of berth condition

Trigger for contractor dredging based on siltation

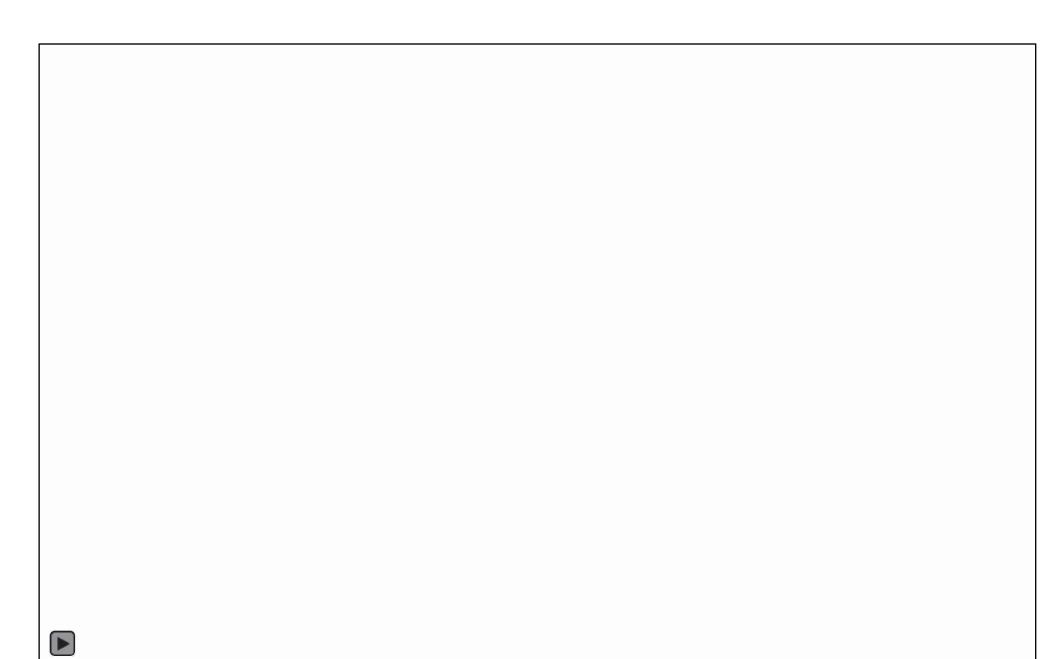
Triggering of engineer diver inspection based on undercutting due to vessel operations

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Visualize real time change









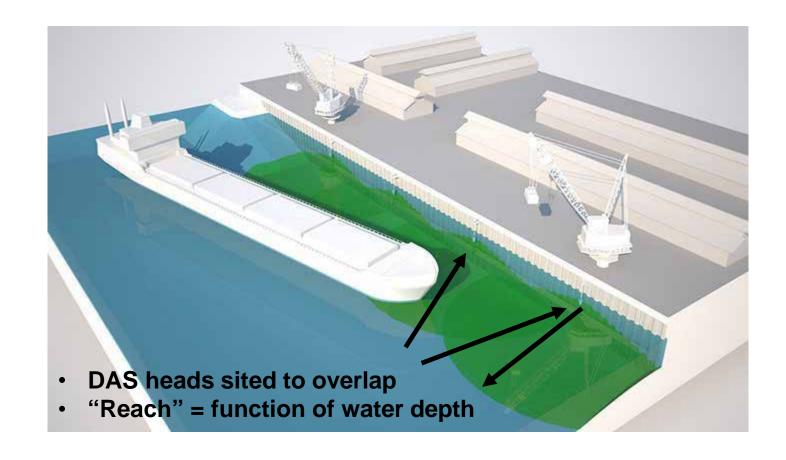
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06.09.2023

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BerthWatch Real-Time Berth Condition Monitoring top-level concept





BerthWatch Real-Time Berth Condition Monitoring



Value Proposition

- Maximize cargo based on true depth under keel
- Minimize lightering / reverse lightering
- Mitigate allision risk with sunken objects
- Recover from storm events faster
- Trigger dredging operations when needed

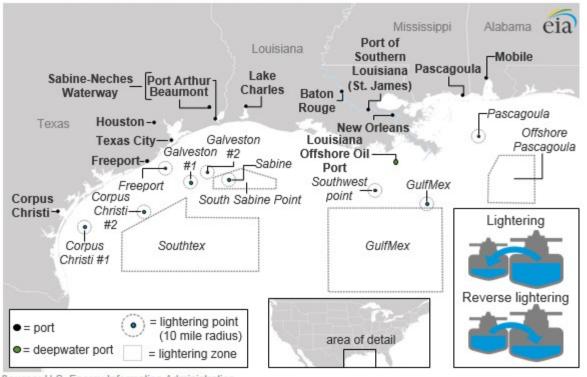
User benefits:

- Real time data adjusted for SV, wave, tide data
- Easy mobile and desk-top interfaces for pilots and vessel masters





U.S. Gulf Coast petroleum ports and lightering areas



Source: U.S. Energy Information Administration

Data from the U.S. Maritime Administration (MARAD) for 2015, the latest year for which data are available, indicate that the two largest ports of call for tankers carrying crude oil and petroleum products in the United States are lightering zones. The South Sabine Point and Southtex lightering zones each had nearly 250 million deadweight tons of tanker traffic volume in 2015. Deadweight tons are a measure of a vessel's capacity to carry cargo by weight. The number of barrels per ton varies based on the density of the petroleum product or crude oil cargo.

Source: https://www.eia.gov/todayinenergy/detail.php?id=36232





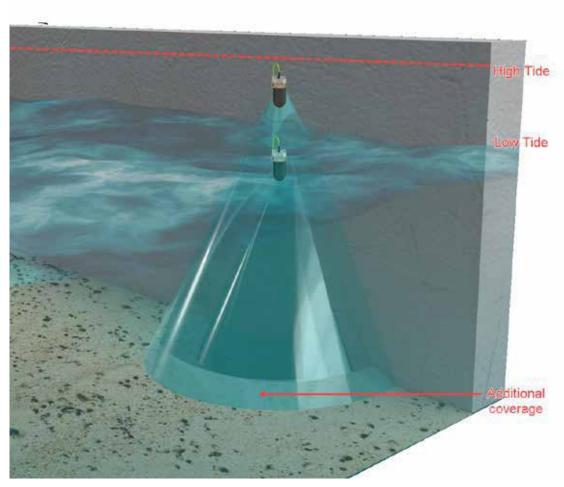
Dual-Axis Sonar (DAS)

This *profiling* sonar is specifically designed for long-term immersion in the harshest of conditions





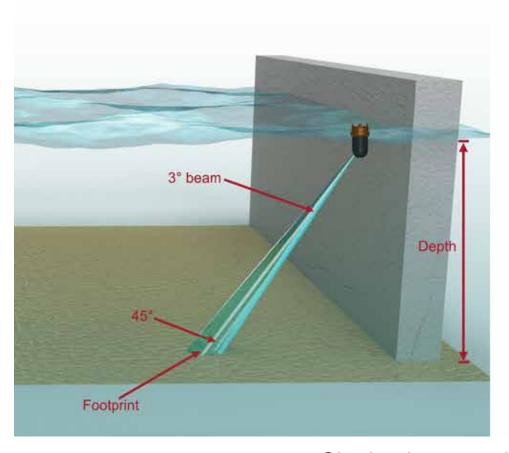
Head height above bottom

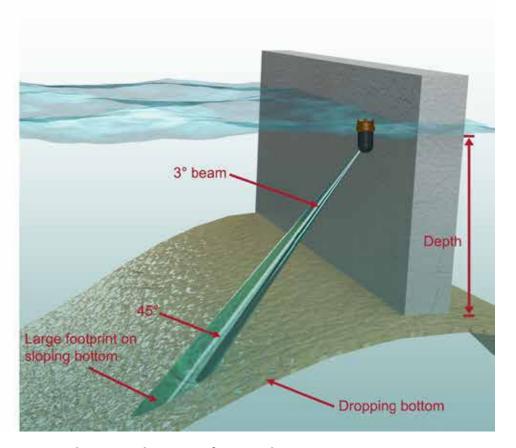


In areas of large tidal reach, positioning head for high tide will provide additional coverage on sea floor

Beam footprint on bottom



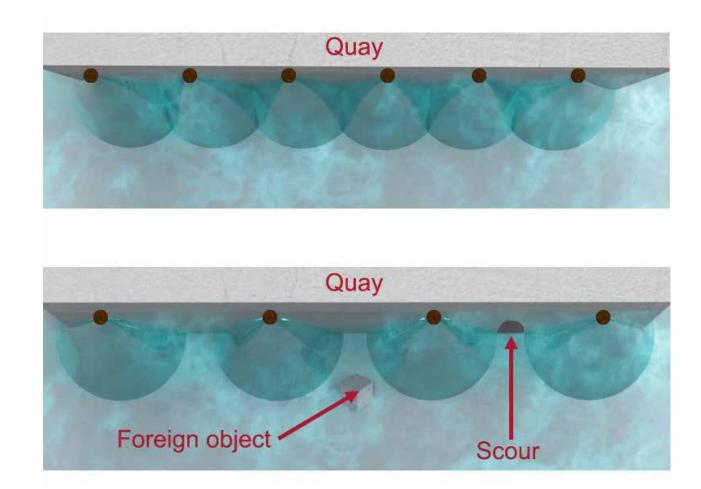




Sloping bottom will cause larger beam footprint



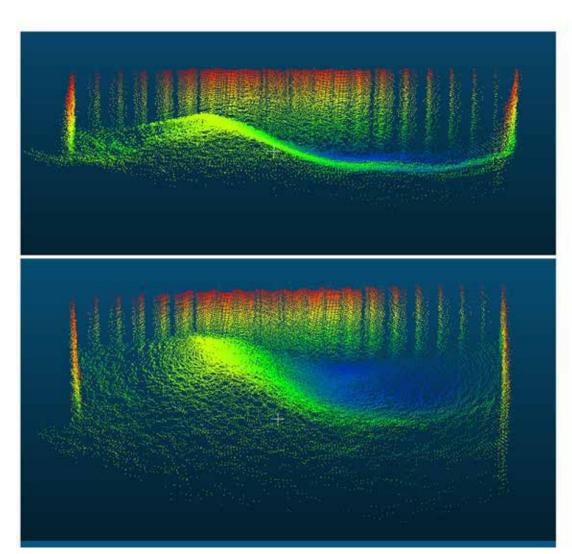


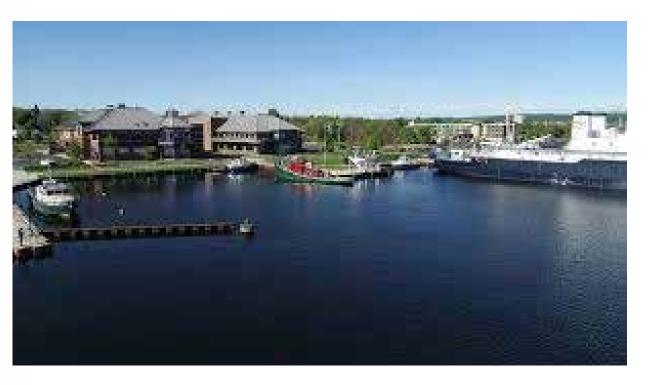


Spacing heads with gaps reduces key information about what happens in those gaps



Northwestern Michigan College: Scour and Shoaling





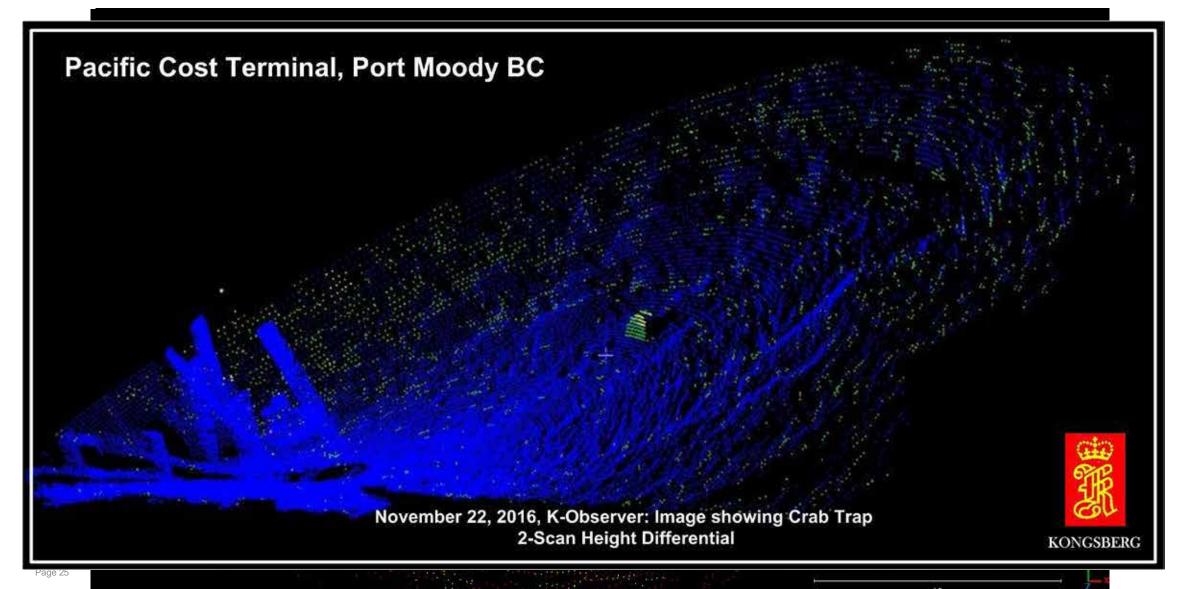
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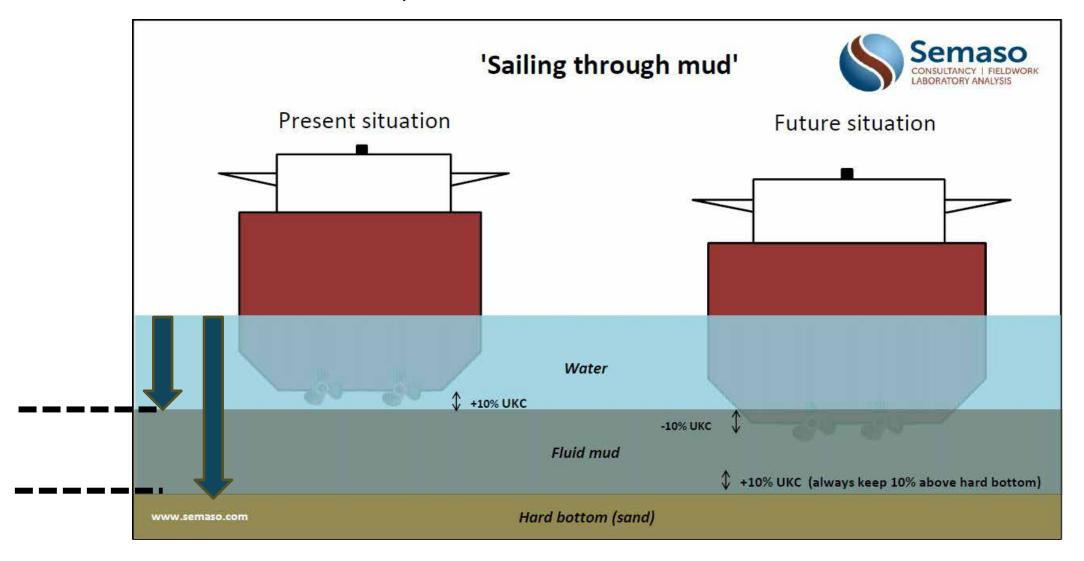
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Examples – bottom scan with target





Unconstituted solids, AKA fluid mud



BerthWatch - Desktop view

interactive.marinelabs.io/desktop

MarineLabs Interactive





Click on a berth pocket

beside the berth data you want



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Confidential. MarineLabs Data Systems Inc. 2022

Mouse

report

over the

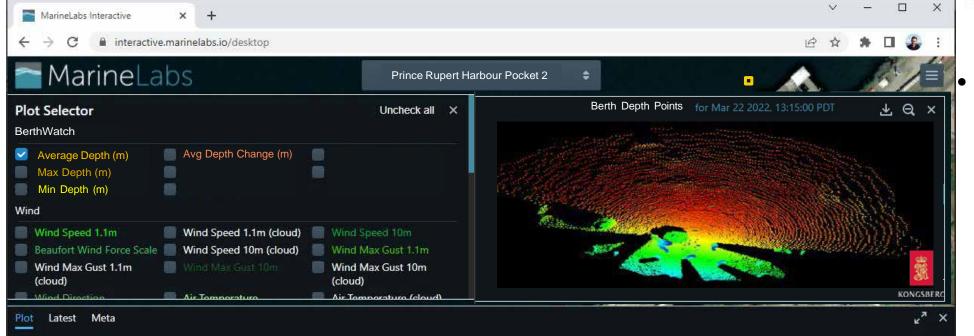
you want

BerthWatch – High-res panel





3D pan and zoom depth points, coloured as a function of depth or Δ^*



Select **'Berth** depth points'



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BerthWatch – High-res panel

MarineLabs Interactive





Expand the panel window for close inspection

interactive.marinelabs.io/desktop MarineLabs Prince Rupert Harbour Pocket 2 Berth Depth Points for Mar 22 2022, 13:15:00 PDT ± Q ×

Hover on points to observe depth value

Confidential.

MarineLabs Data

Systems Inc. 2022

BerthWatch - Dashboard

- Select berth pocket
- Check for ∆ warnings
- View latest pocket depth summary
- 3d pan rotate point cloud
- Check another berth pocket







Summary of User Value:



Is berth safe?

Maximize cargo load

• Reduce lightering – reverse-lightering costs

• Reduce dwell-time

• Optimize dredging

- Risk Mitigation; digital yes/maybe/no condition
- Accelerates post-storm event recovery
- Real-time data at departure and arrival berths
- 1st order effect: lower lightering costs
- 2nd order effects: lower GHG emissions; faster port turn-around
- 1st order effects: lower GHG emissions; faster port turn-around
- Trigger when to dredge berth pockets based on real time event data





- Confirm needs of key stakeholders
- Identify test site
- Schedule site survey
- Agree on pilot scope, criteria for success
- Discuss desired Desktop User and Mobile User Dashboards
- Scale as desired per PHA's needs





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kongsberg.com



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Global Sales Director Coasts, Ports, Inland Waterways