



[gsts.ca](https://gsts.ca)

# Maritime Intelligence

Rob Marshy  
CTO

# The world needs solutions

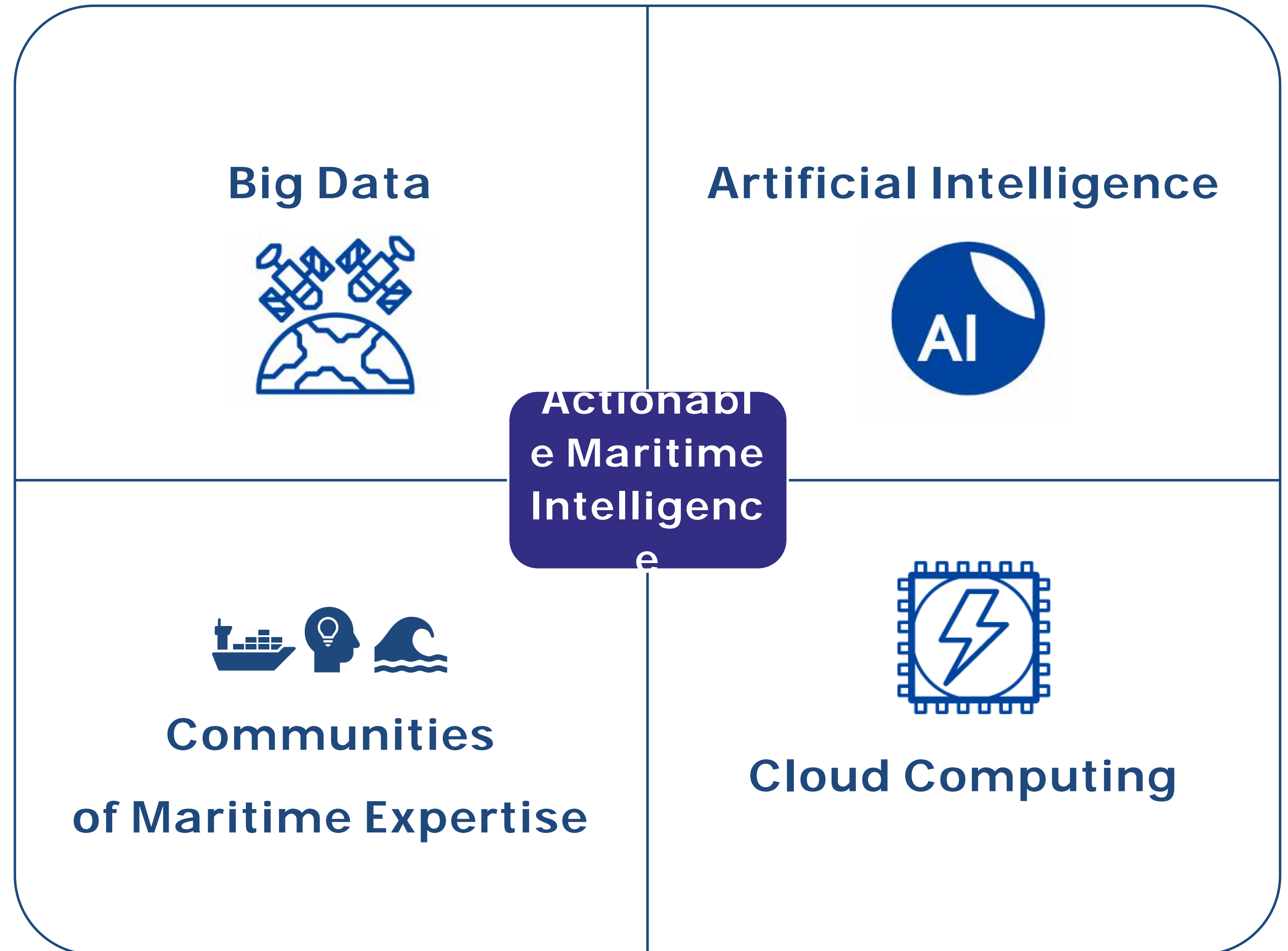


- Maritime trade is the foundation of Globalization
- Shipping is responsible for around 80% of all global trade and 3% of global emissions
- Global maritime trade is “complicated”

# The Solution



**OCIANA™**



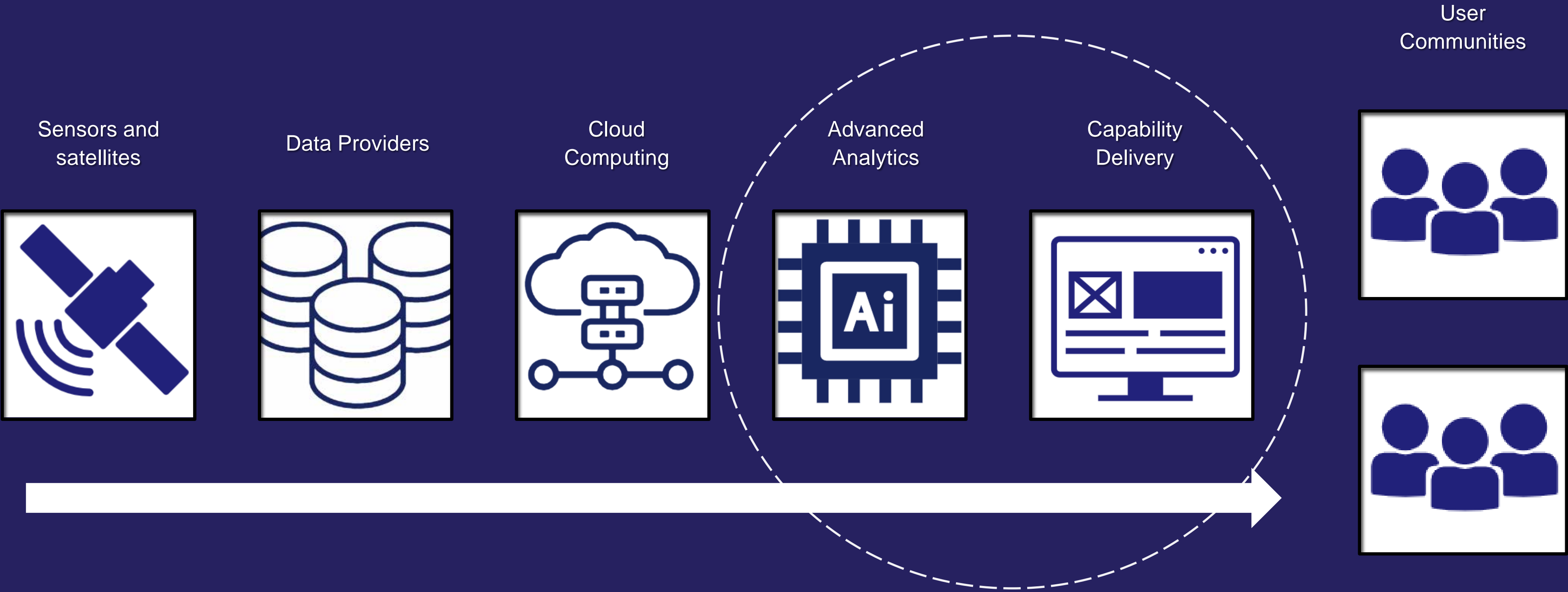
An opportunity  
for global  
impact

In 100 years:  
From carrier pigeons to global digital corridors



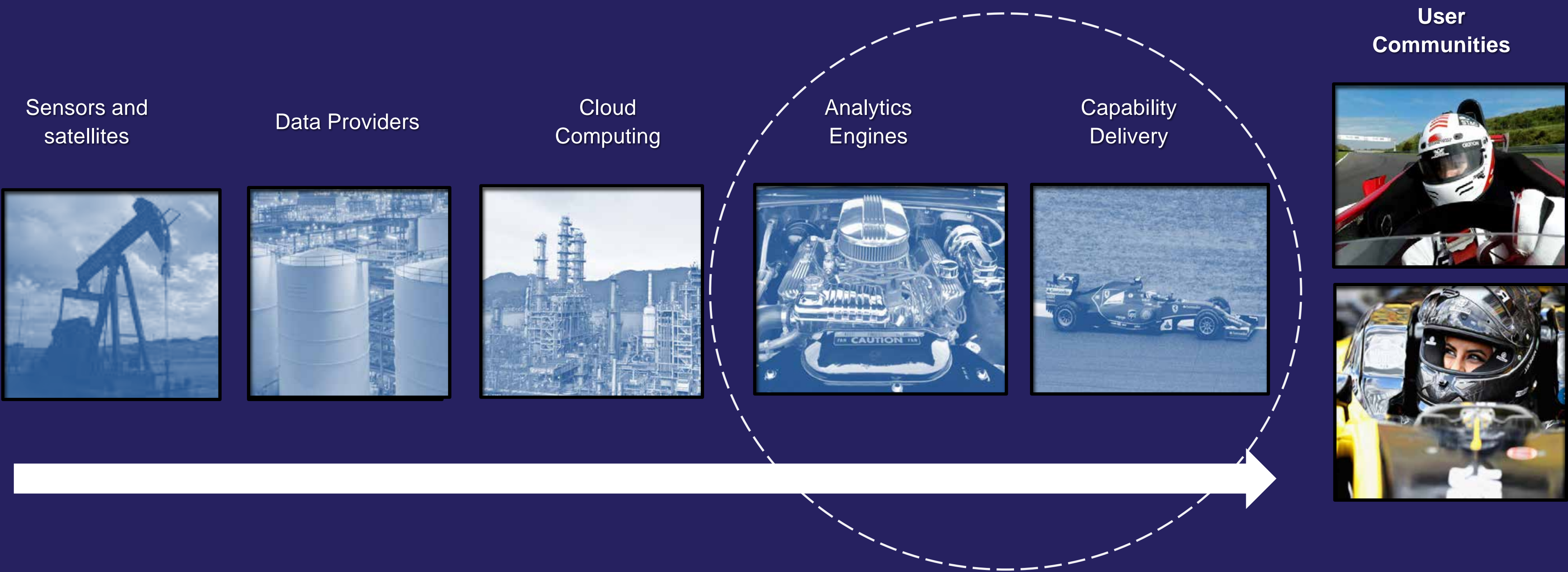
# DATA VALUE CHAIN

## OUR FOCUS



# IF DATA IS THE NEW OIL

## OUR FOCUS



# GSTS

## Who we are

# Canadian Technology Company focused on delivering Maritime AI Solutions

- Canadian Maritime AI Company - federally incorporated
- Data-driven solutions to support decision making
- AI-based solutions based on vast historical and real-time data (AIS, Optical, SAR, RF, Protected Species, Oceanographic and Environmental)
- Solutions for Commercial, Defence and Civil user groups
- Currently 40+ Staff, increasing to 70



# The Challenge

## Increasingly Complex and Dynamic Maritime Sector

New  
Success  
Indicators

Emissions

Efficiency

Economics



Extreme weather



Land-Side



Supply Chain  
Shocks



Community and  
Regulatory



Protected Marine  
Species



Vessel  
Optimization

# User-Centric Development



## The Approach: Partnership-based Solutions

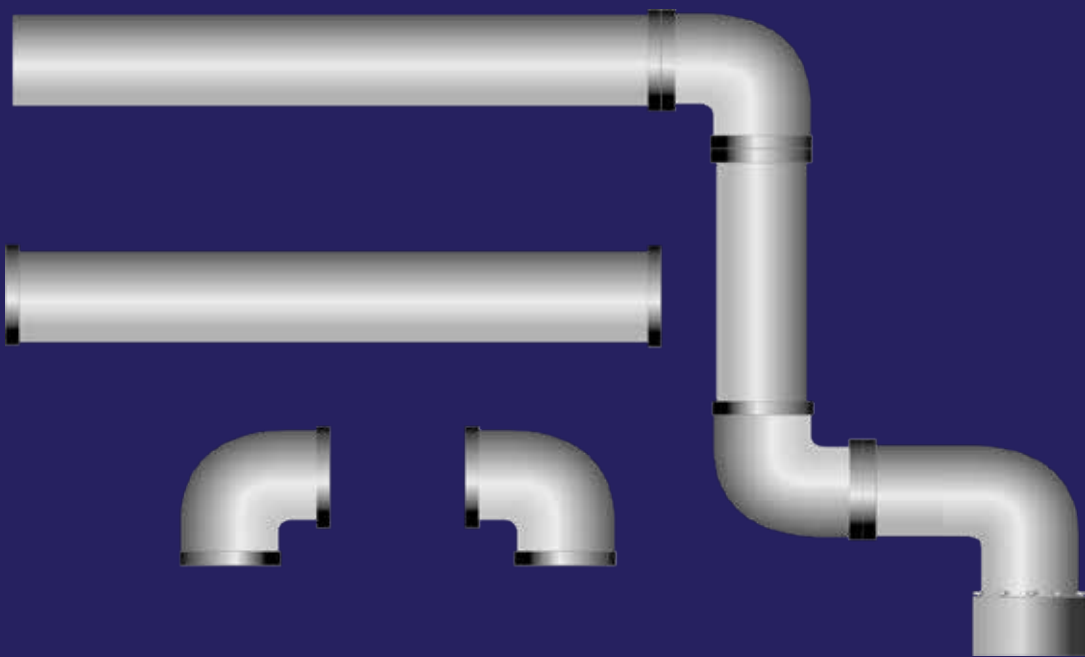


## OCIANA: Development Project

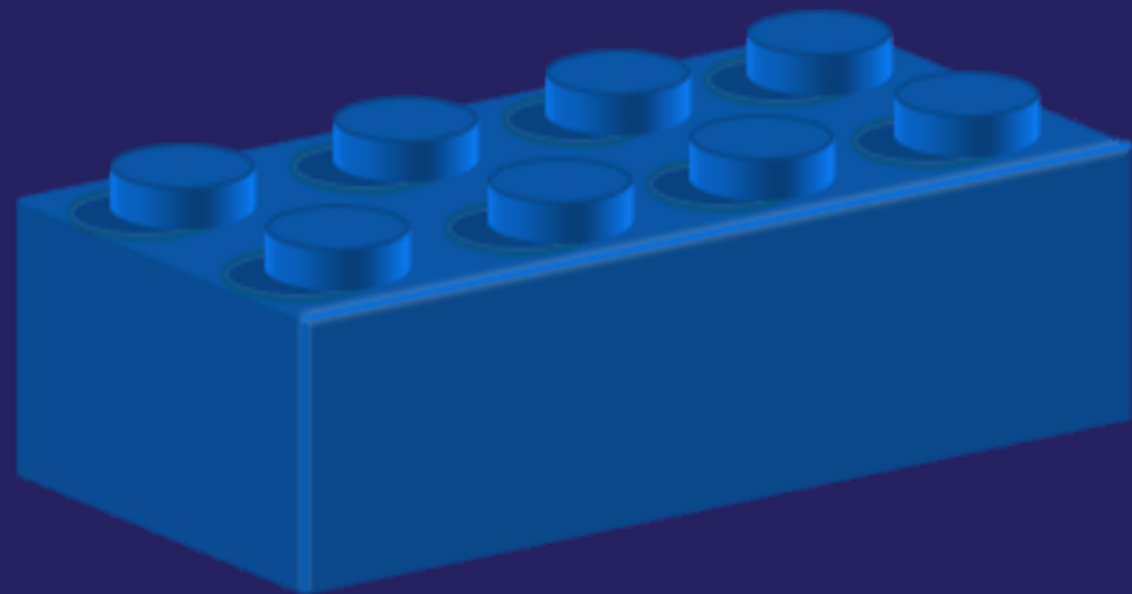
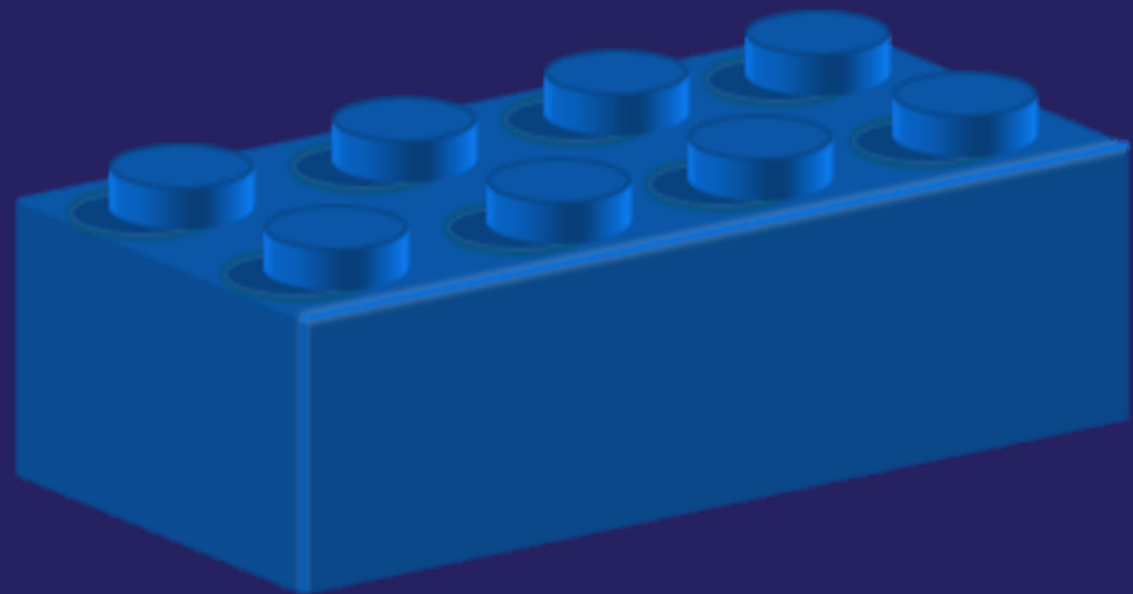


# Significant Research and Development Investments over a 10-year Period

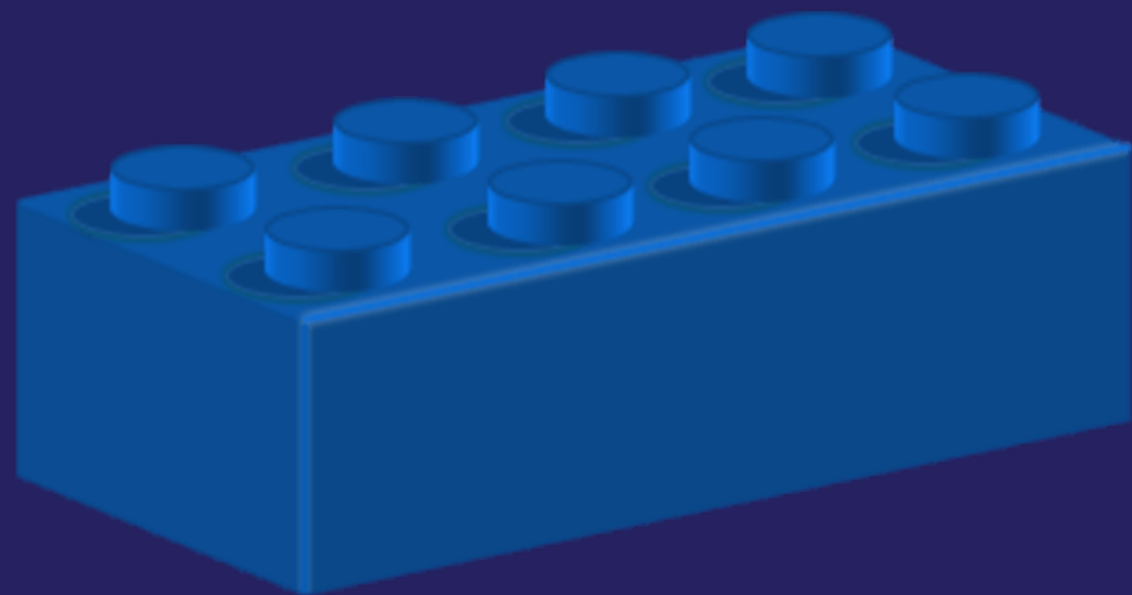
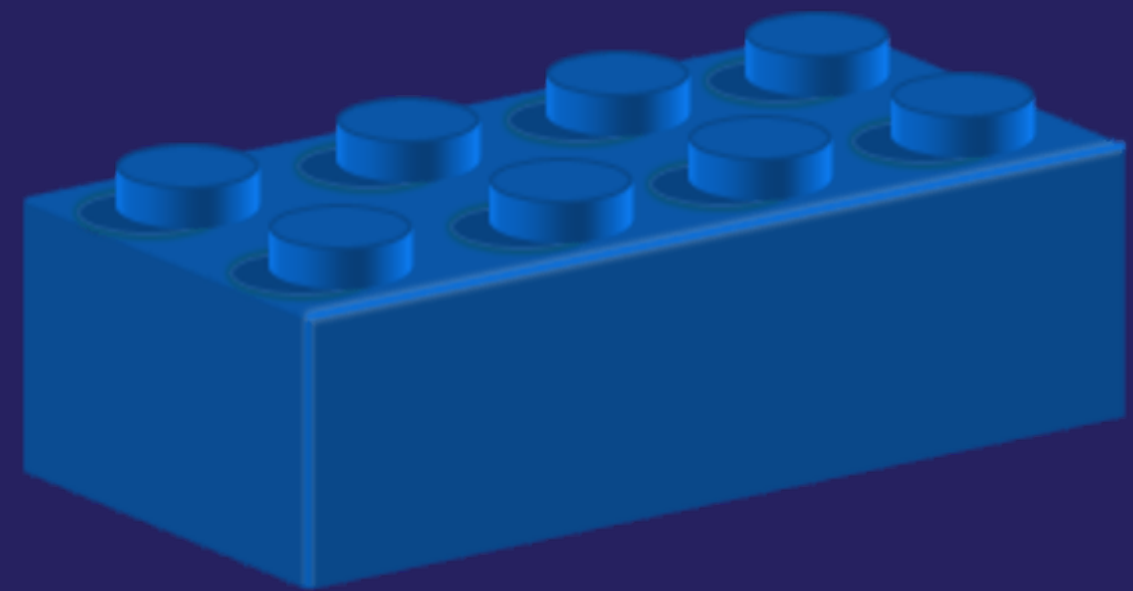
- Canadian Space Agency, Innovative Solutions Canada AI  
“Application of Novel AI Techniques to Satellite Big Data Analysis in support of Maritime Risk Management”
- Canadian Space Agency, SmartEarth Program
- Innovation, Science and Economic Development Canada (ISED), Innovative Solutions Canada Program
- Transport Canada, Clean Transportation Systems R&D
- Sustainable Development Technology Canada (SDTC)

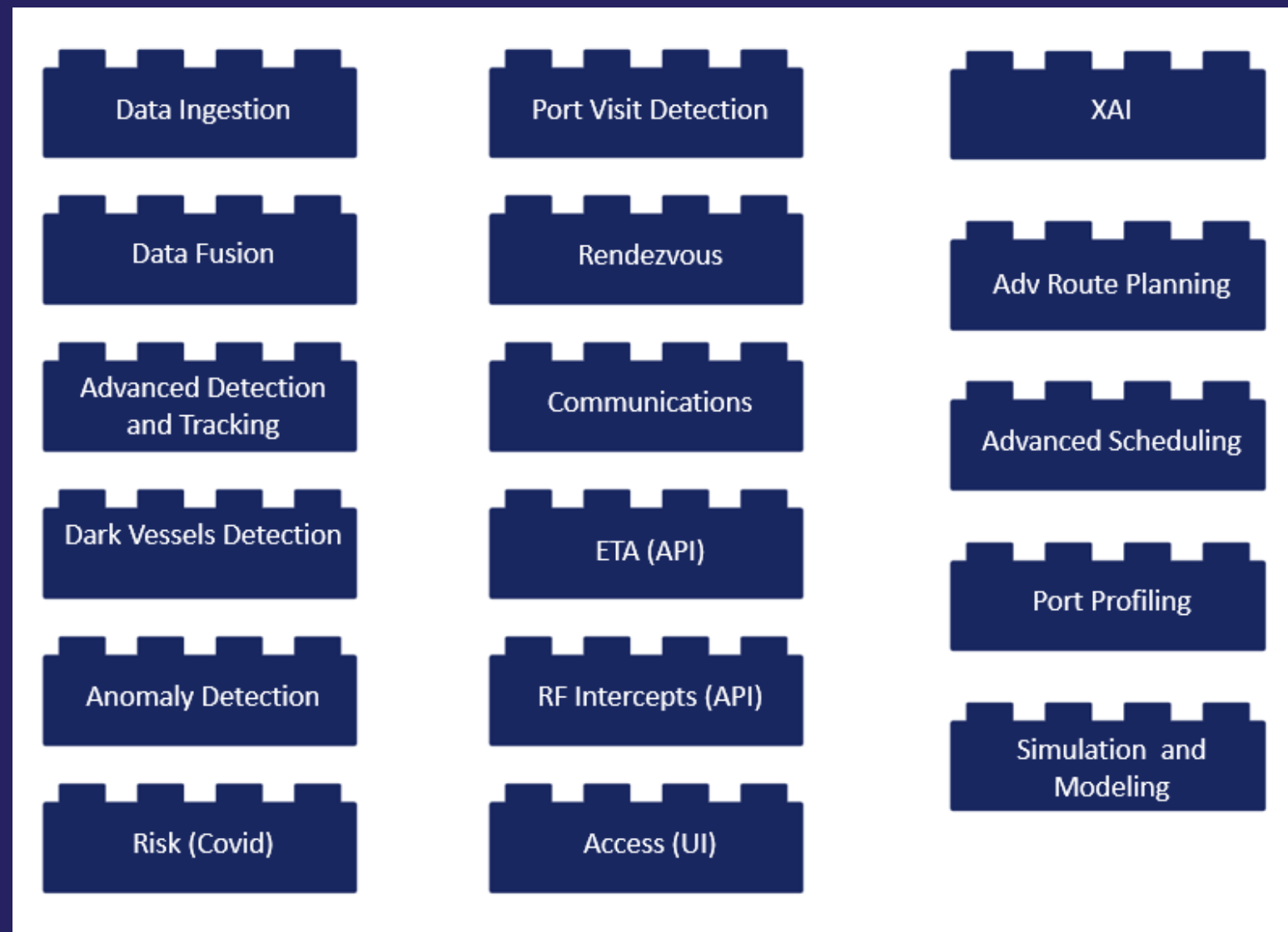


*How can we optimize port  
and terminal resources to  
help meet their goals?*

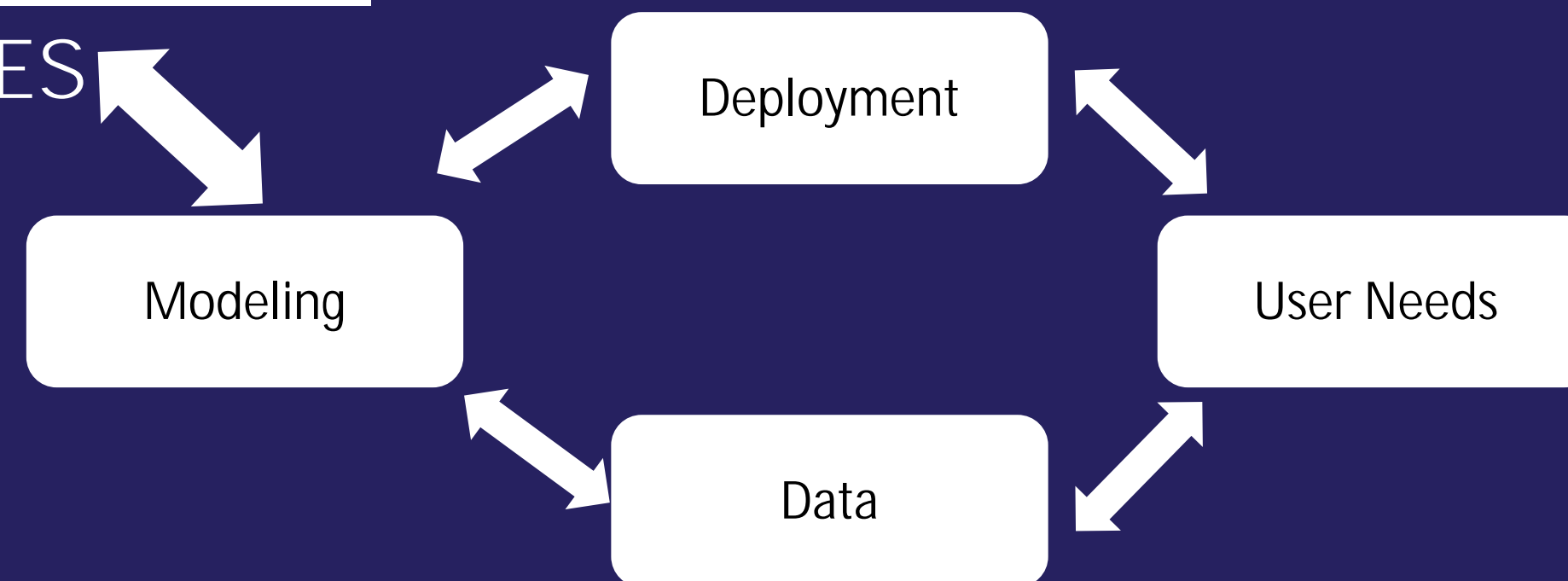


## MODULAR APPROACH

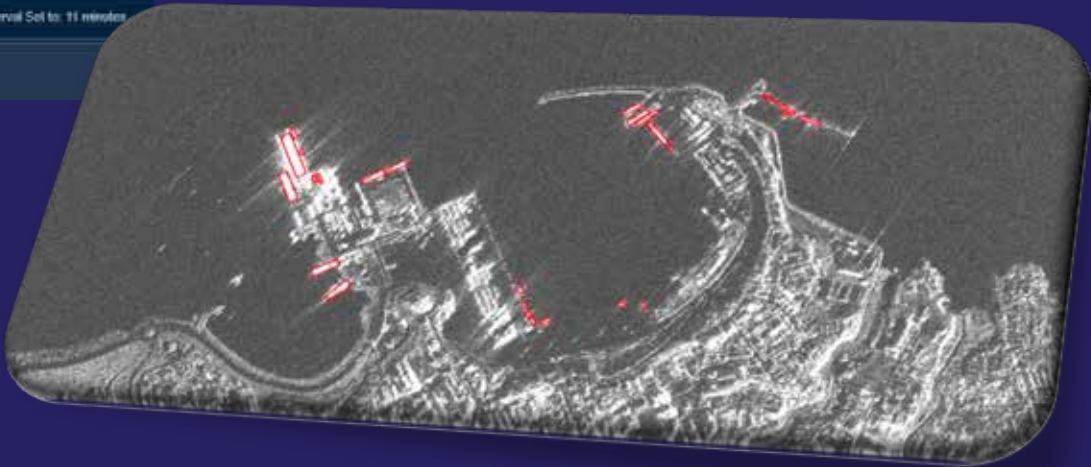
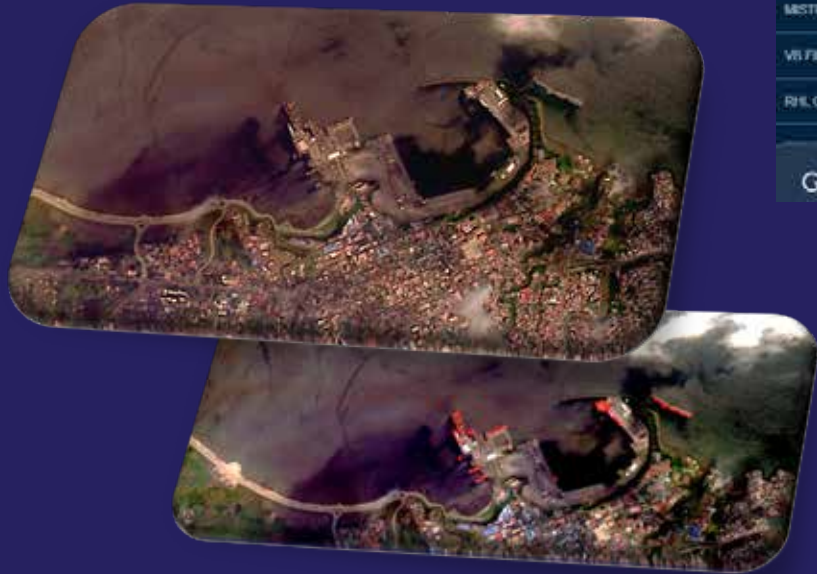
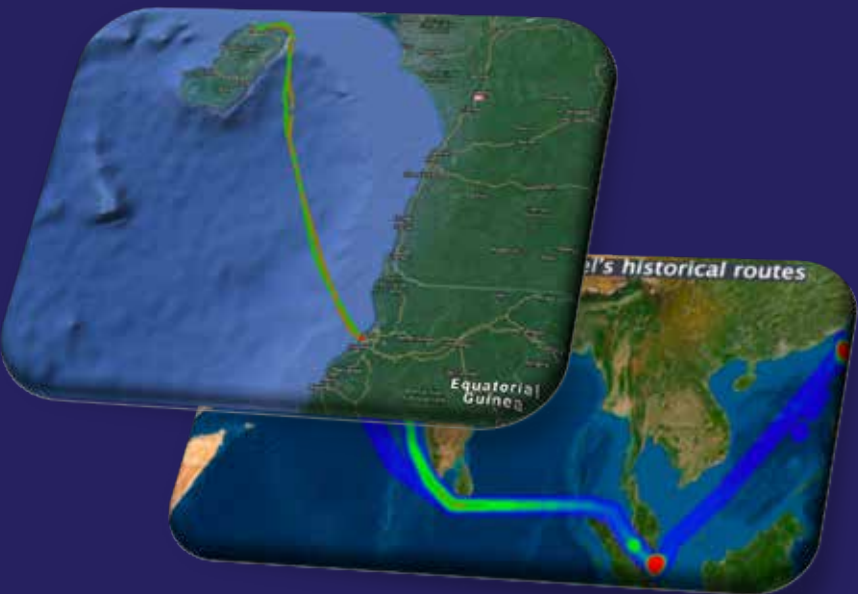




CONFIGURABLE MODULES

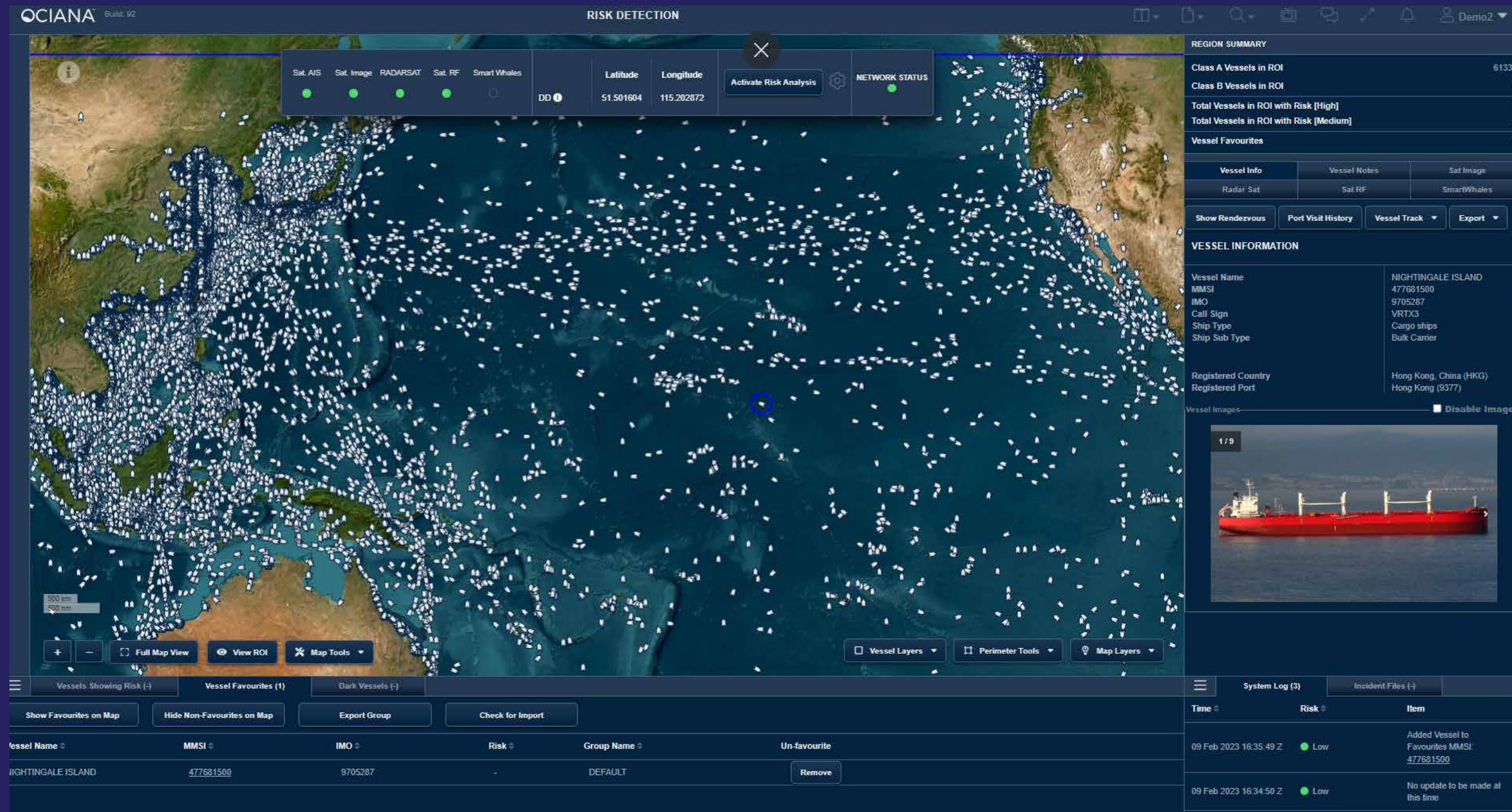


**UI/UX  
DESIGN**



# The Solution

## OCIANA<sup>TM</sup> Maritime Management Platform



- Cloud-native platform
- Modular design
- Leverage global data
- Multiple access methods:
  - Applications,
  - Reports,
  - APIs (Data)



## Some Early Modules

- Advanced Planning & Scheduling
  - AI-powered Long-Horizon ETA Predictions
  - AI-powered predictive ETDs
  - What-If Analysis &
  - Sequence Planning
- JIT Optimization
- Advanced Geofencing & Off-Route/ETA Alerts
- Anchorage Management and Reporting
- Carbon Calculator (Port, Terminal or Trip based)
  - GHG Emissions Forecasts & Planning for Regions and Routes
  - CII metrics
- Port and Traffic Analytics

## The Supply Chain: Example Requirements

- Vessel wait/delay times reduced
- Vessels arrive when resources available
- Vessels arrive/depart from the berth on time
- Optimized intermodal transfer
- Optimized transshipments
- Reduced dwell times
- Cargo tracking and management
- Reduced emissions and environmental impacts





ETA v0.6.13

Time zone is America/Halifax

Choose Port

Halifax

Search Vessel

HYUNDAI FAITH  
ETA: 2022-09-15 17:07:46

ETA prediction is 12 hours and 7 minutes later  
than the self-reported ETA.

This is within one day of the self-reported ETA

ETA

Analysis

## Table of Recent Arrivals

Vessels that have arrived in the last 30 days.

Search:

	Name	Actual Time of Arrival	Average GSTS Prediction	Average Self Report
1	VIVIENNE SHERI D	9/8/2022, 4:09:01 PM	9/6/2022, 9:23:59 PM	9/5/2022, 6:52:30 PM
2	CARNIVAL LEGEND	9/8/2022, 10:28:52 AM	9/9/2022, 7:52:27 AM	9/8/2022, 9:45:00 AM
3	ANNASTAR	9/8/2022, 7:40:27 AM	9/8/2022, 1:50:53 PM	9/8/2022, 9:00:00 AM
4	ZAANDAM	9/8/2022, 7:17:38 AM	8/31/2022, 2:48:35 PM	8/31/2022, 5:52:01 AM
5	ADVENTURE OF THE SEA	9/8/2022, 6:57:06 AM	9/8/2022, 5:49:00 PM	9/8/2022, 6:30:00 AM
6	NYK RIGEL	9/7/2022, 3:16:16 PM	9/6/2022, 12:16:22 PM	9/5/2022, 3:54:05 PM
7	MOL MAESTRO	9/6/2022, 6:25:25 AM	9/6/2022, 8:12:29 AM	9/6/2022, 3:00:00 AM
8	CMA CGM MARCO POLO	9/6/2022, 4:54:33 AM	9/4/2022, 1:17:26 AM	9/3/2022, 9:28:41 PM
9	FEDERAL RIDEAU	9/6/2022, 12:20:50 AM	9/6/2022, 5:07:19 AM	9/6/2022, 5:54:43 AM
10	CARIBBEAN PRINCESS	9/5/2022, 8:15:39 AM	8/23/2022, 8:25:25 AM	8/23/2022, 4:10:38 AM
11	SEABOURN QUEST	9/5/2022, 7:40:06 AM	9/5/2022, 7:55:32 AM	9/5/2022, 7:15:00 AM
12	TROPIC LISSETTE	9/5/2022, 7:33:20 AM	8/30/2022, 2:18:41 AM	8/28/2022, 10:18:36 PM
13	MEIN SCHIFF 1	9/5/2022, 7:20:05 AM	9/5/2022, 12:06:21 PM	9/5/2022, 7:00:00 AM
14	MSC SANDRA	9/4/2022, 11:00:00 AM	9/5/2022, 3:10:55 PM	9/4/2022, 12:00:00 PM

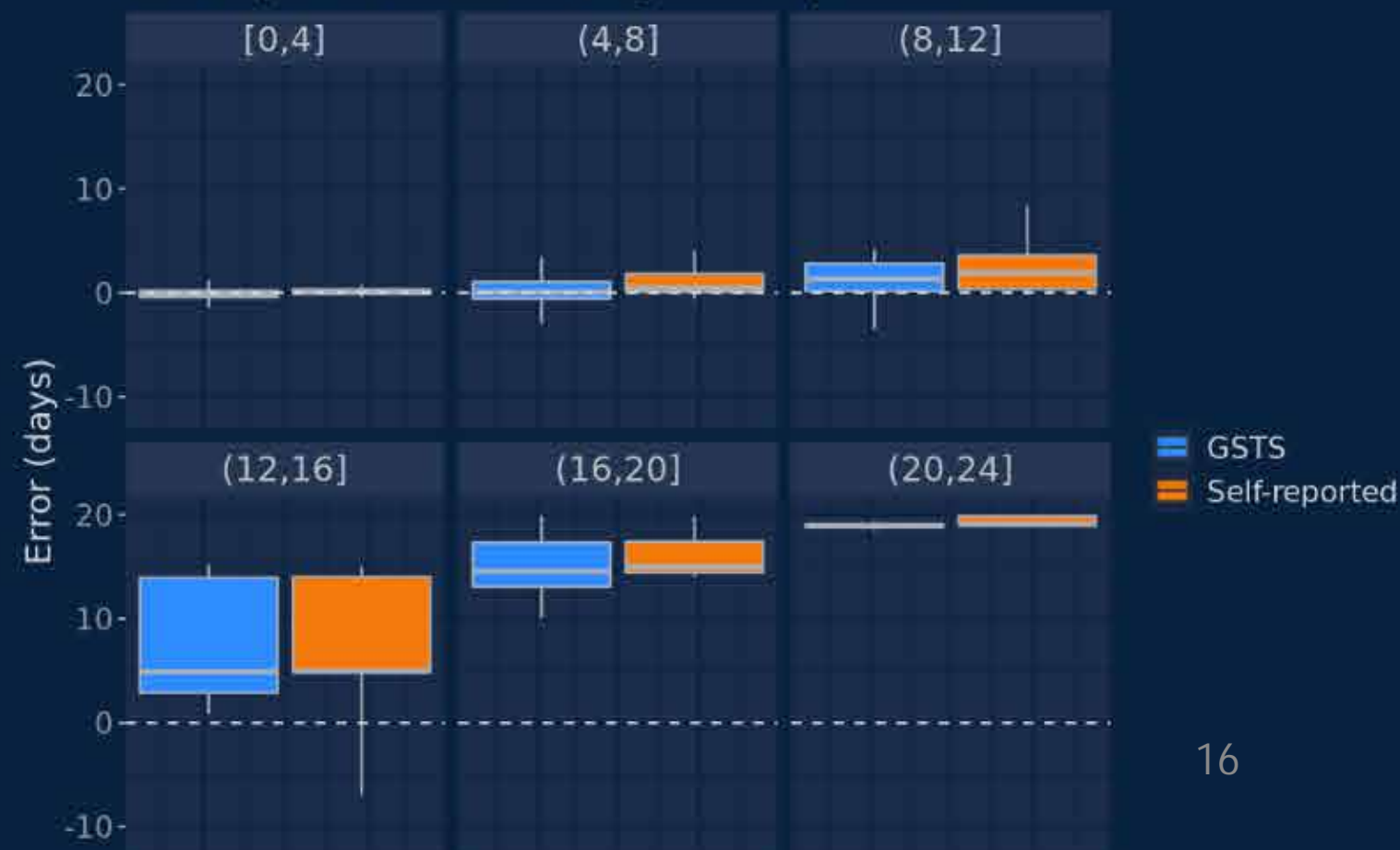
## Historical Model Prediction Error

Model performance over time. Values closer to 0 are better.



## Error Boxplots Separated by Trip Length

Error is how far off the prediction is (in days).  
Each boxplot is calculated for a segment of trip duration.



Real-time vessel ETA  
prediction and  
analysis

ETA

v0.6.13

Time zone is America/Halifax

Choose Port

Halifax

Search Vessel

HYUNDAI FAITH

ETA: 2022-09-15 17:07:46

ETA prediction is 12 hours and 7 minutes later than the self-reported ETA.

This is within one day of the self-reported ETA

ETA

Analysis

HYUNDAI FAITH:

MMSI: 538007480

Callsign: V7PS7

IMO: 9347554

Type: Cargo ships

ETA: September 15, 2022 - 17:07

Arrival: 6 days, 1 hour, and 9 minutes

Distance to dest: 1831.53 naut miles.

Speed: 12.8000001907 knots

Coordinates: -25.56, 38.04

Message Received: 2022-09-09 15:44:14

Dimensions: 340 (l); 46 (w)

ETA Reliability: Poor (~2.23 days early)

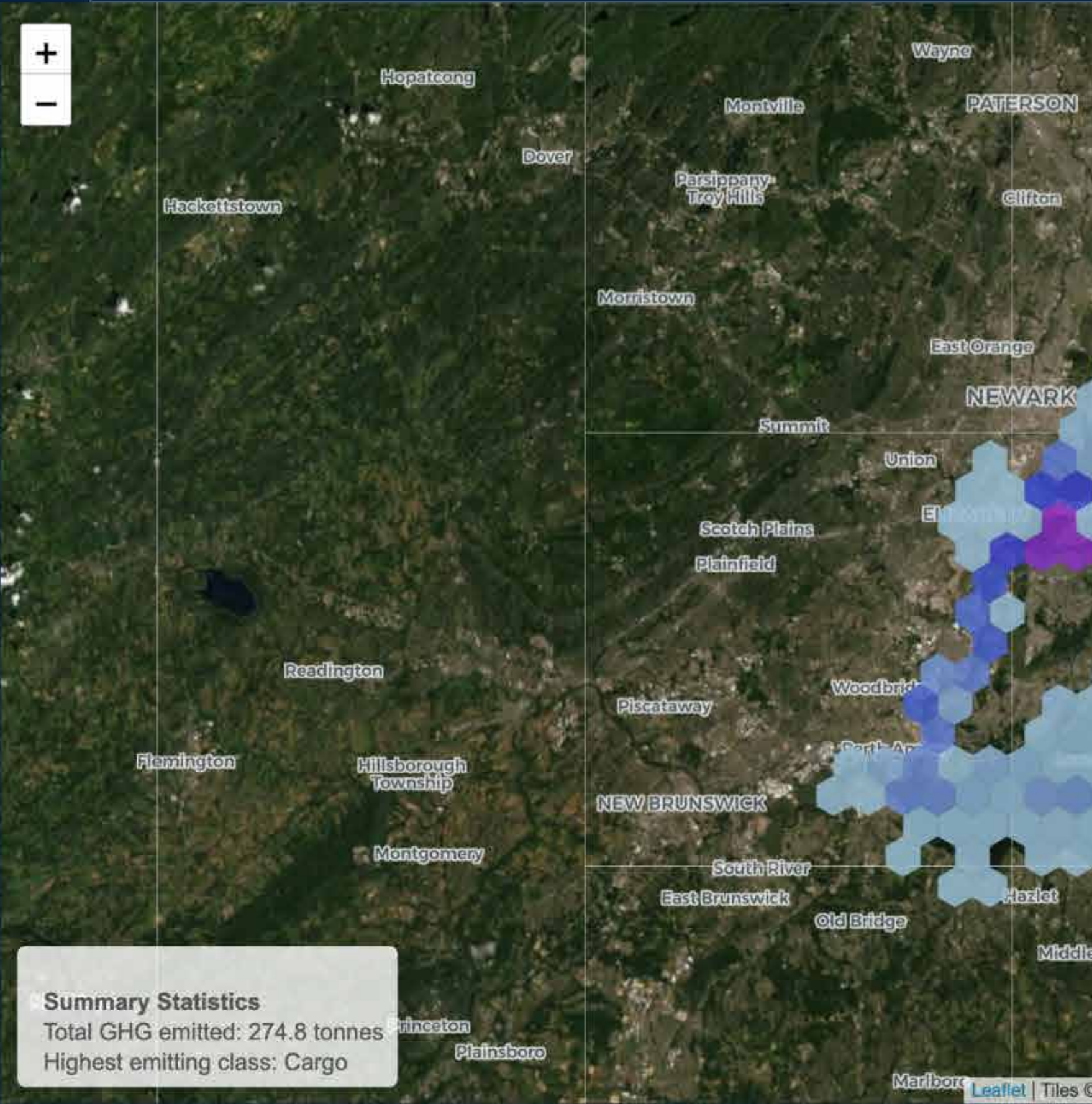
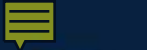
Leaflet | Tiles © Esri — Source: Esri, i-cubed, USDA, USGS, AEX, GeoEye, Getmapping, Aerogrid, IGN, IGP, UPR-EGP, and the GIS User Community, © OpenStreetMap contributors © CARTO

Search:

	MMSI	Name	Callsign	IMO	Time to Arrival	Predicted ETA
1	354415000	MSC FABIENCE	H3SF	9279965	17 hours and 10 minutes	9/10/2022, 9:08:23 AM
2	373119000	ONE HELSINKI	3FIW4	9588081	18 hours and 40 minutes	9/10/2022, 10:38:57 A
3	636016742	TREASURE	D5H02	9184859	18 hours and 52 minutes	9/10/2022, 10:50:57 A
4	311057100	CSL TACOMA	C6ZJ7	9640956	22 hours and 46 minutes	9/10/2022, 2:43:59 PM
5	538003543	PEARL MIST	V7RM9	9412701	1 day, 2 hours.	9/10/2022, 6:47:59 PM



Real-time vessel ETA prediction and analysis





## Inputs

### Vessels

[Manage Vessels](#)[Select All](#) / [Deselect All](#)

	Include	Time of Arrival	Type	Status
NOLHAN AVA	<input checked="" type="checkbox"/>	Thu, 08 Sep 2022 15:52:40 GMT	Cargo	
ATLANTIC CONDOR	<input checked="" type="checkbox"/>	Thu, 08 Sep 2022 16:08:56 GMT	Passenger	
OCEANEX SANDERLING	<input checked="" type="checkbox"/>	Thu, 08 Sep 2022 19:41:03 GMT	Cargo	
ATLANTIC SKY	<input checked="" type="checkbox"/>	Fri, 09 Sep 2022 02:08:25 GMT	Cargo	
EAST COAST	<input checked="" type="checkbox"/>	Fri, 09 Sep 2022 12:20:12 GMT	Tanker	
NORWEGIAN BREAKAWAY	<input checked="" type="checkbox"/>	Fri, 09 Sep 2022 14:53:47 GMT	Passenger	

= Arrival, = Departure, ! = Warnings (see Manage Vessels)

## Resources

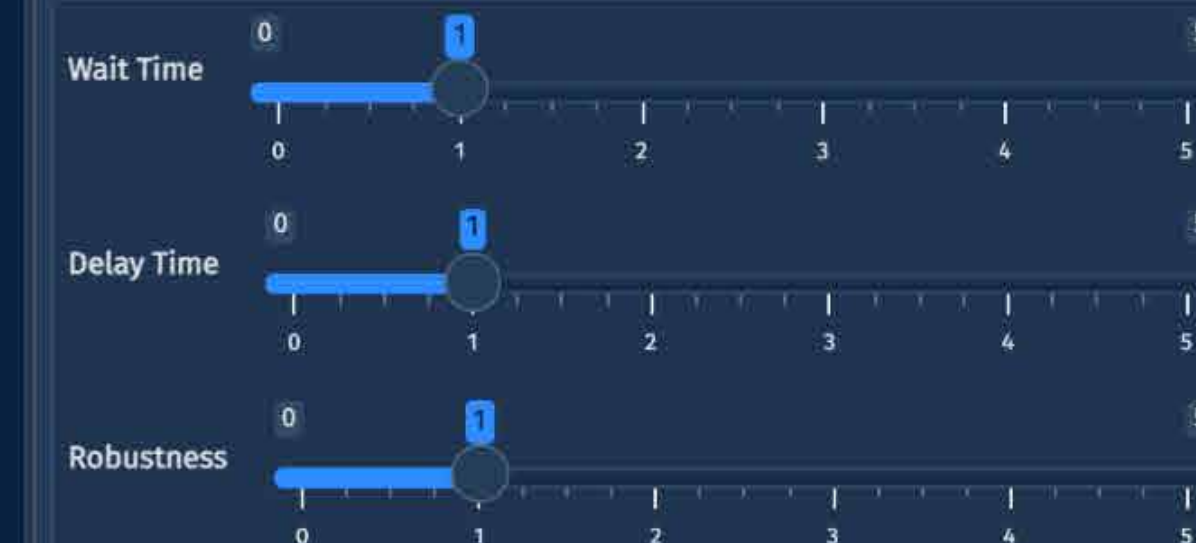
[Manage Resources](#)

Berths: 23 Available / 6 Occupied

Tugs: 4 Available / 0 Occupied

Pilots: 6 Available / 0 Occupied

## Ranking Criteria



## Vessel Sequence

## Schedule

## Resource Usage

## Simulation Summary

## Berth Sequence

## Pilot Sequence

## Tug Sequence

Simulation Run: 55

Total Waiting Time (hrs): 38.22

Total Delay Time (hrs): 0.12

Robustness: 696.87

\*Total amount of time between successive operations (hours)

## Plotting Range

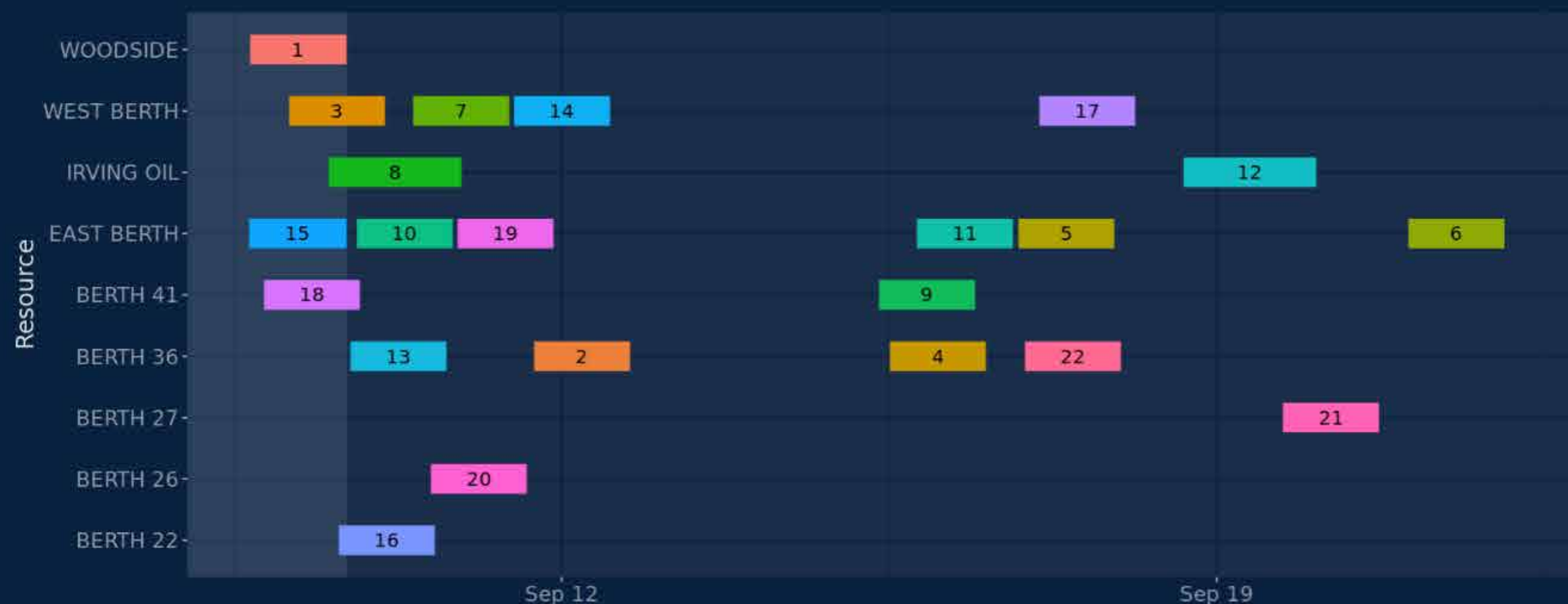
2022-09-08

2022-09-23

2022-09-08

2022-09-23

2022-09-08



ATLANTIC CONDOR (1)	CONTI CRYSTAL (6)	HYUNDAI FAITH (11)	NORWEGIAN BREAKAWAY (16)	X-PRESS IRAZU (21)
ATLANTIC SAIL (2)	CSL TACOMA (7)	IPANEMA STREET (12)	NYK DENEB (17)	ZIM SHEKOU (22)
ATLANTIC SKY (3)	EAST COAST (8)	MSC ANGELA (13)	OCEANEX SANDERLING (18)	
ATLANTIC STAR (4)	GOTLAND (9)	MSC FABIENNE (14)	ONE HELSINKI (19)	
CMA CGM T.JEFFERSON (5)	HUMEN BRIDGE (10)	NOLHAN AVA (15)	TREASURE (20)	

## Simulation



## Plotting



## Export








# Real-time optimization of arrivals and berths



## Inputs

### Vessels

[Manage Vessels](#)[Select All](#) / [Deselect All](#)

	Include	Time of Arrival	Type	Status
NOLHAN AVA	<input checked="" type="checkbox"/>	Thu, 08 Sep 2022 15:52:40 GMT	Cargo	
ATLANTIC CONDOR	<input checked="" type="checkbox"/>	Thu, 08 Sep 2022 16:08:56 GMT	Passenger	
OCEANEX SANDERLING	<input checked="" type="checkbox"/>	Thu, 08 Sep 2022 19:41:03 GMT	Cargo	
ATLANTIC SKY	<input checked="" type="checkbox"/>	Fri, 09 Sep 2022 02:08:25 GMT	Cargo	
EAST COAST	<input checked="" type="checkbox"/>	Fri, 09 Sep 2022 12:20:12 GMT	Tanker	
NORWEGIAN BREAKAWAY	<input checked="" type="checkbox"/>	Fri, 09 Sep 2022 14:53:47 GMT	Passenger	

 = Arrival,  = Departure,  = Warnings (see Manage Vessels)

### Resources

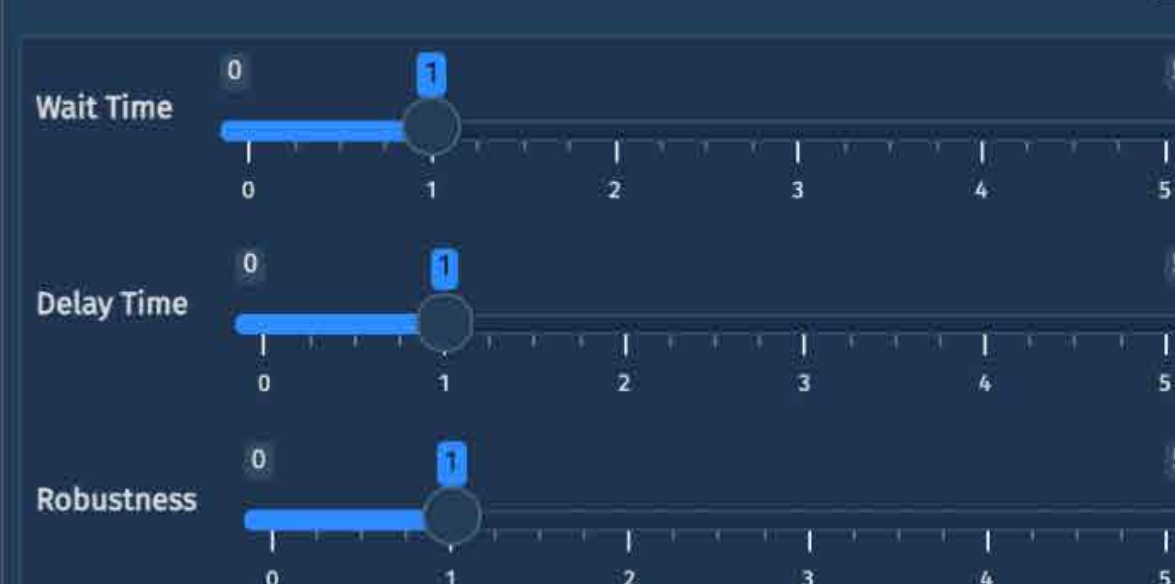
[Manage Resources](#)

Berths: 23 Available / 6 Occupied

Tugs: 4 Available / 0 Occupied

Pilots: 6 Available / 0 Occupied

### Ranking Criteria



## Vessel Sequence

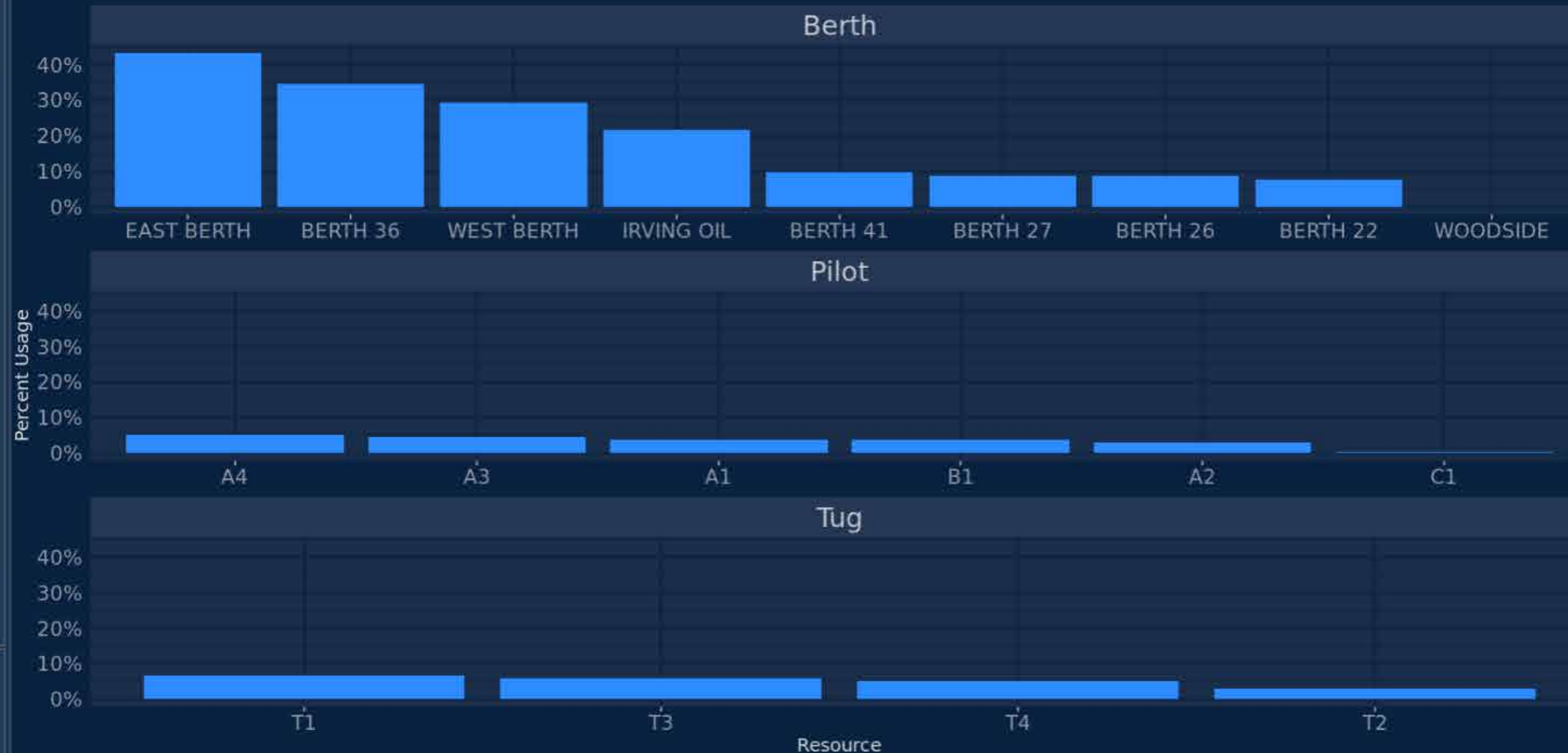
## Schedule

## Resource Usage

## Simulation Summary

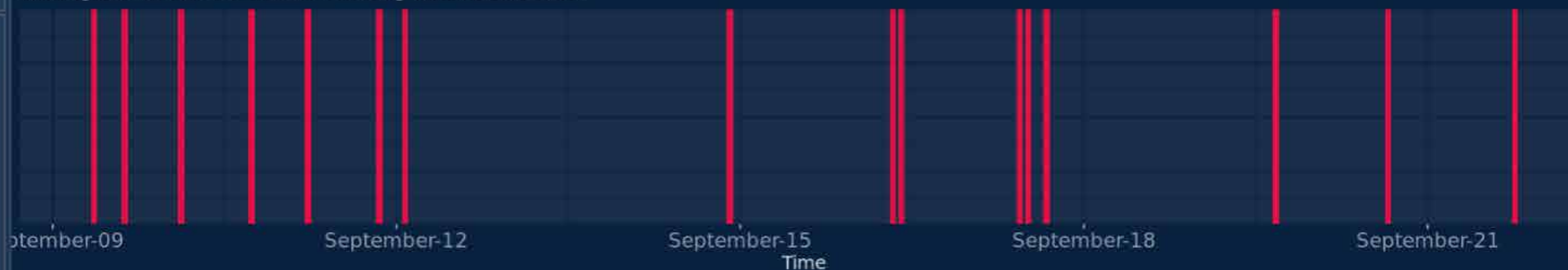
### Resource Usage Percentage

Represented by the amount of time resource is in use or unavailable relative to its availability  
Click bar to see usage in detail



### Resource Usage

Red regions indicate the resource is being used (unavailable).



### Simulation



### Plotting



### Export



# Sequence planning and performance analysis

# The Solution



OCIANA™

GSTS

## Robust Maritime AI Platform that integrates with existing systems through modularized design

### Application

Multi-purpose tool that provides analytical, communication, scenario, and visualization capabilities



### Dashboard

Interactive visual tools that provide insights to assist with targeted decision making



### Data

Access to clean, current and reliable data for the use in analytical modelling and situational analysis



### Report

Static visual information artifact that provides insights to assist with informed decision making



# The Evidence

## Reduce Environmental Impacts for Ports, Terminals and Vessel Operators

### Ports and Terminals:

- Optimize resources
- Maximize berth utilization
- Relieve congestion
- Reduce GHG emissions
- Competitive edge

### Vessel Benefits:

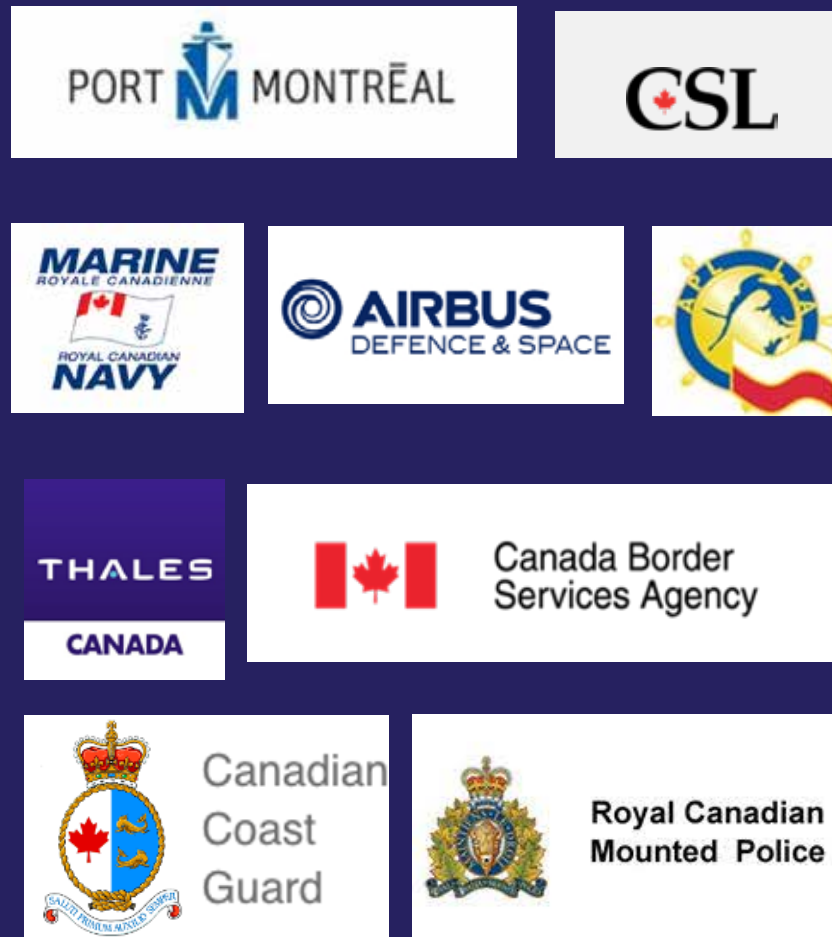
- Avoid navigation constraints
- Arrive JIT
- Consume less fuel
- Reduce GHG emissions



OCIANA™

GSTS™

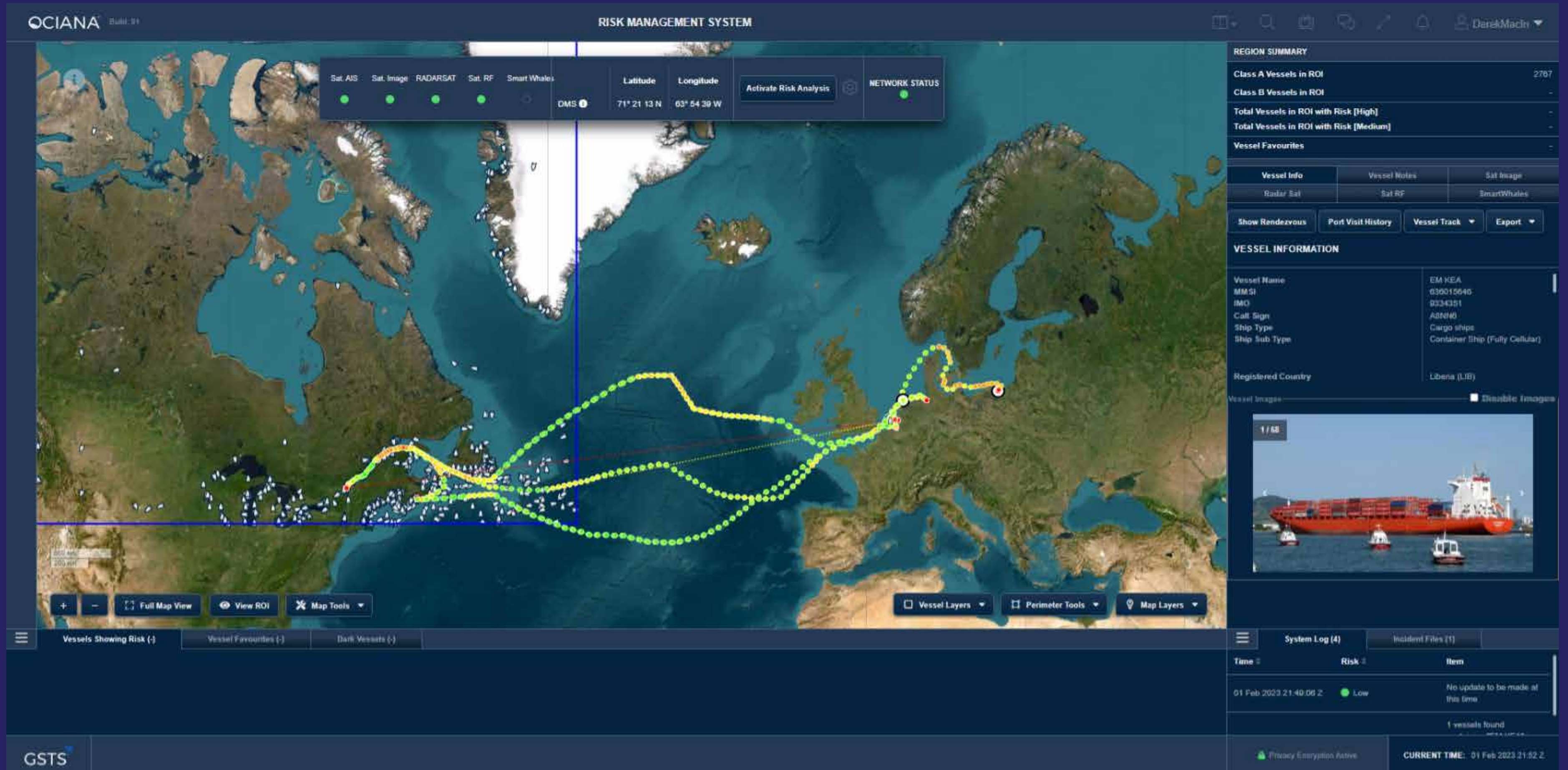
# Early Adopters



## Initial Customers in the Maritime Sector

- **Montreal Port Authority:**
  - *AI-based Vessel Management Capability; GHG Forecasting & Ice Management*
  - *5-Year OCIANA<sup>™</sup> subscription to support ETA Predictions and Alerts*
- **Laurentian Pilotage Authority**
  - *OCIANA<sup>™</sup> Co-Development Project (Smart Geofencing System for Pilot Dispatch)*
- **CSL**
  - *OCIANA<sup>™</sup> Co-Development Project*
- **Halifax Port Authority**
  - *OCIANA<sup>™</sup> Co-Development Project (Vessel Schedule Optimization)*
- **Port of NYNJ**
  - *OCIANA<sup>™</sup> Co-Development Project (Anchorage Management)*
- **AirBus Space and Defence, Co-Innovation**
  - *Advanced Maritime Risk Detection and Assessment Capabilities in support of maritime border security and surveillance.*
- **Thales Canada**
  - *Application of Novel AI Techniques to Performance Management Data in support of Equipment Health Monitoring.*
- **Government of Canada**
  - *Royal Canadian Navy,*
  - *Coast Guard,*
  - *CBSA*
  - *OCIANA<sup>™</sup> Subscription*

# A Digital Corridor



# The Vision



## Digitally Enabled Corridors

- Improving data collaboration and connectivity
- Enabling all stakeholders in the port call process (ports, terminal operators, ocean carriers) to improve efficiency and capacity.
- Leverages a common window (OCIANA platform) to:
  - receive better information sooner on vessel movements and vessel berthing delays,
  - coordinate better on planning as it pertains to berthing windows,
  - provide better support for dynamic decisions and surge capacity, and

OCIANA™

GSTS



[gsts.ca](https://gsts.ca)

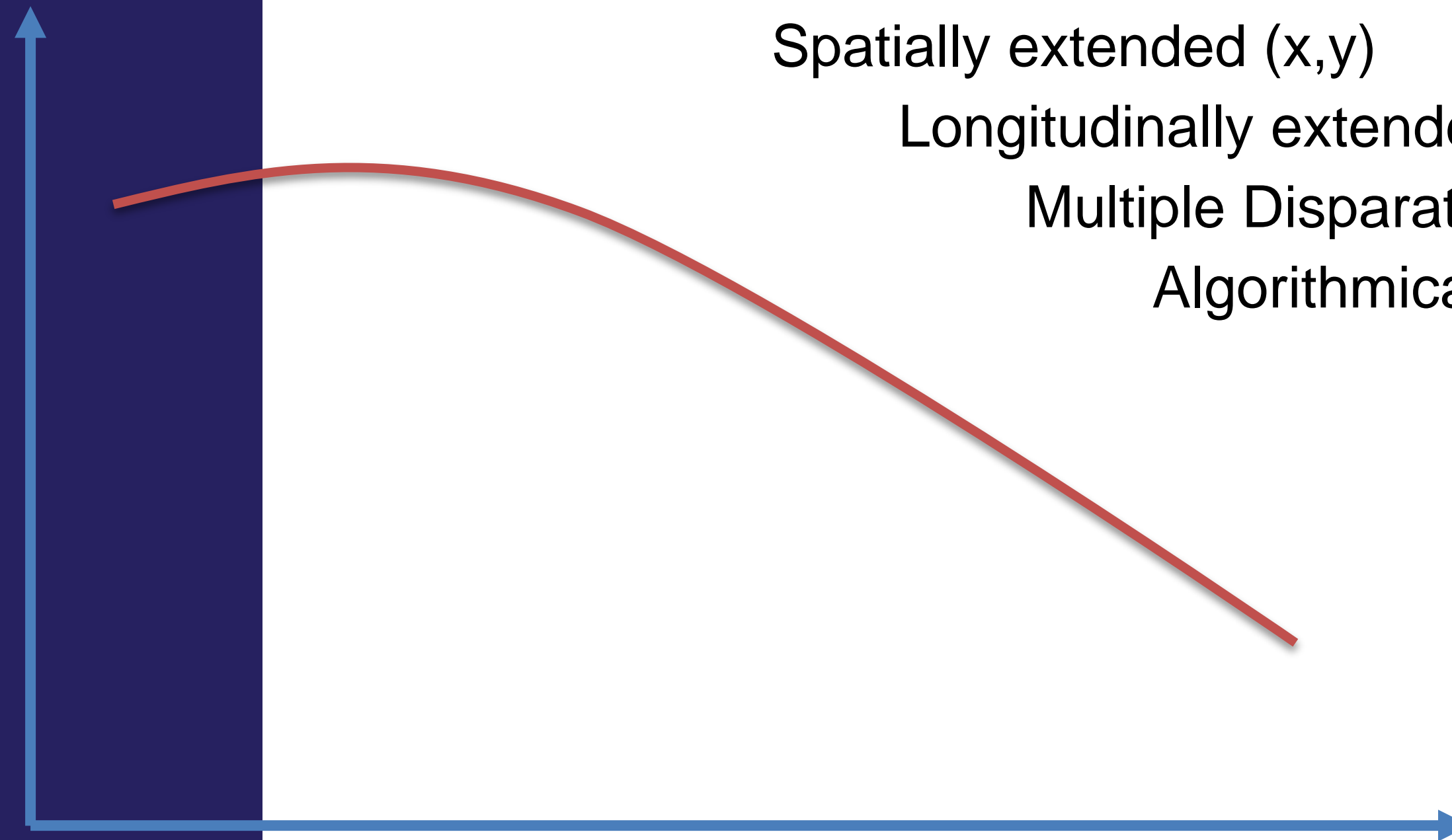


Contact: [rob.marshy@gsts.ca](mailto:rob.marshy@gsts.ca)

*February 2023*

# KEY OUTCOMES

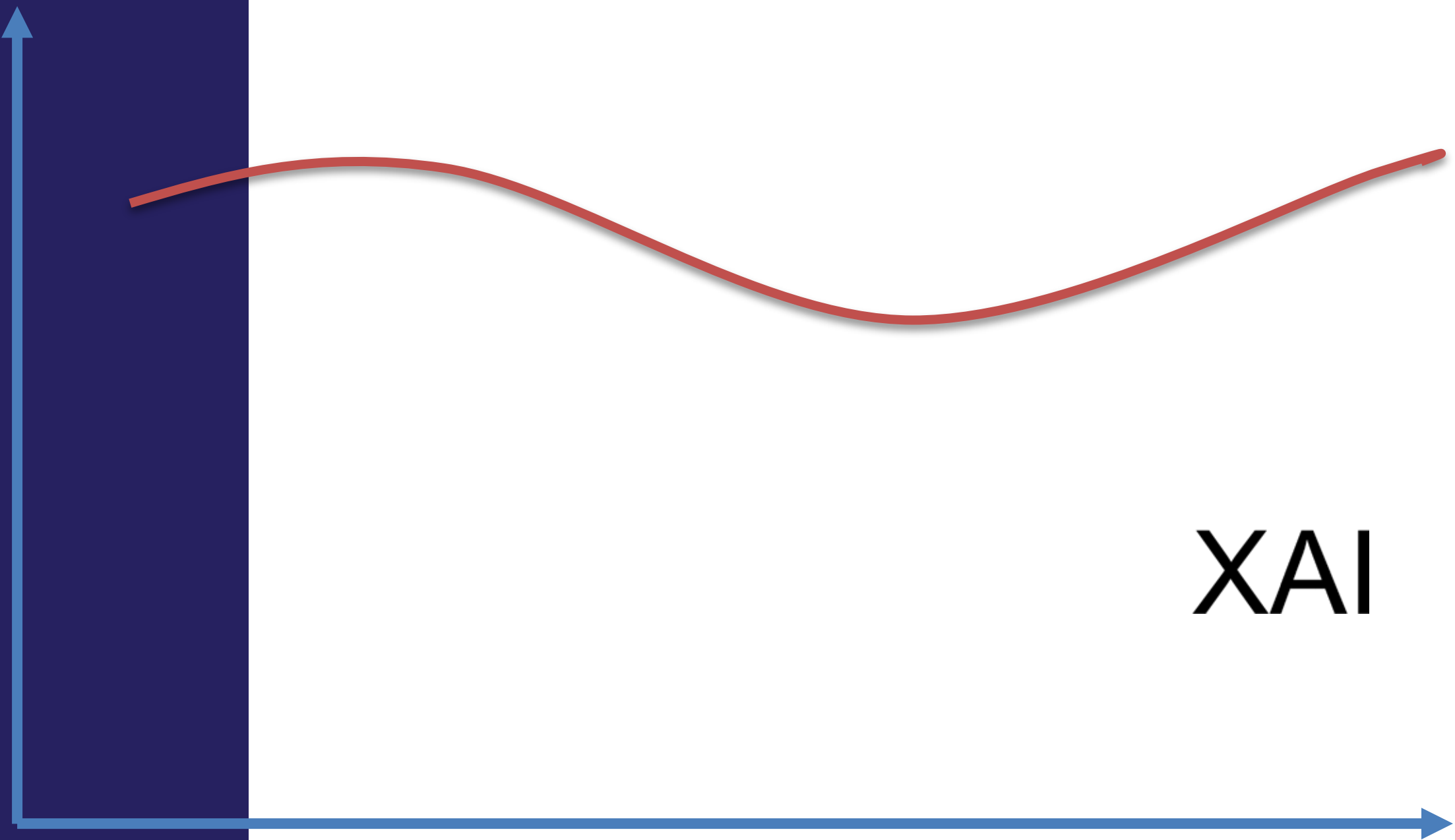
User Trust



Complexity

# KEY OUTCOMES

User Trust



XAI

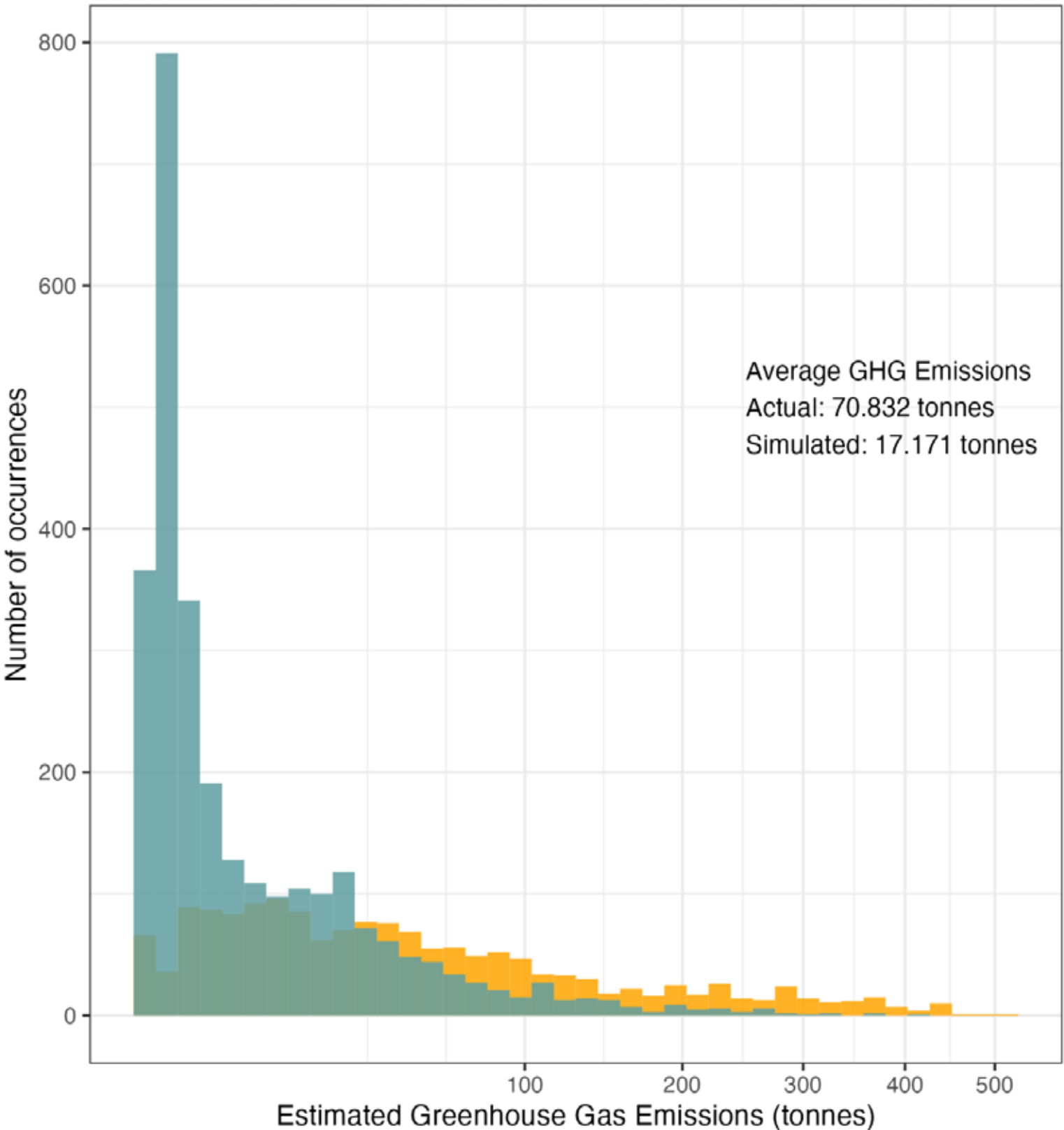
Complexity

# The Evidence

## Analysis: Quantifying the Impact of Actionable Maritime Intelligence on Emissions



Estimated Greenhouse Gas Emissions due to Wait Time  
Using data from September 2021-2022



Simulation assumes 64-76 hours berth time, 3 hours to navigate from anchorage to port, 1.5 hours to setup berth following previous, 1 hours to setup tugs and pilots following previous.

### Reducing Wait Times

Average wait time: 32.68 hours  
Optimized average wait time: 15.09 hours

Average GHG emissions: 70.83 tonnes  
Optimized average GHG emissions : 17.17 tonnes

### Slowing Vessel Speed

Comparison of GHG Estimates for Trips using Combinations of SPT and JIT		
GHG Estimates for an average trip to USNYC		
Scenario	Estimated GHG (tonnes)	% Reduction from Actual
SPT w/ JIT	2421.16 (3579.76 SD)	15.00%
SPT no JIT	2772.66 (4122.49 SD)	2.00%
Actual no JIT	2832.13 (4159.56 SD)	0.00%

OCIANA™

GSTS