

FIJI PORTS CORPORATION PTE LTD

The Smart, Green Gateway for Trade in the Pacific region



MANAGING RISK & CHARTING A SMART, GREEN PATH FOR THE FUTURE



Vajira Piyasena Chief Executive Officer



Roshan Abeyesundere Chief Financial Officer

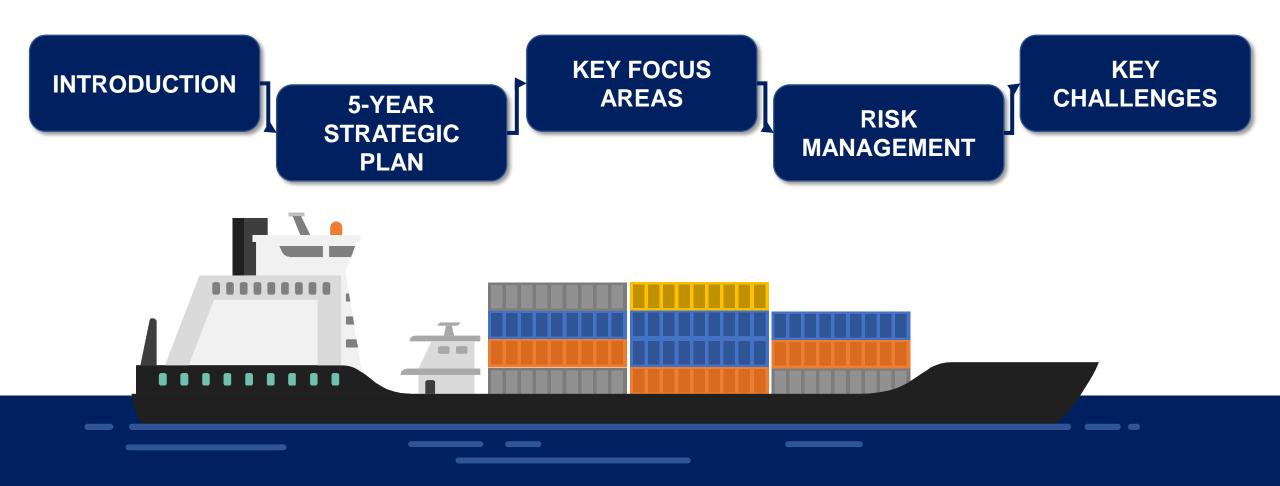
Presentation to

The Association of Pacific Ports (APP)

Winter Conference 2023

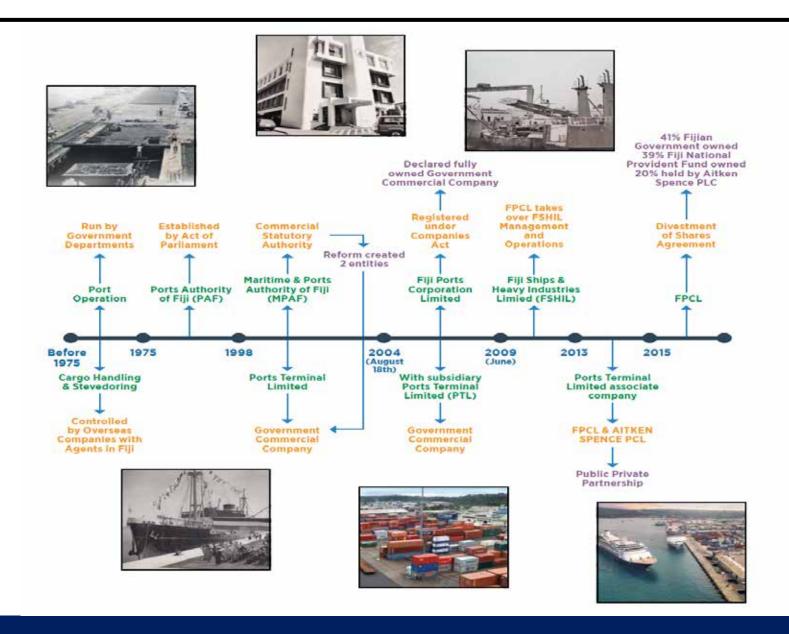


CONTENTS





OUR HISTORY





ABOUT FPCL



VISION

To be the Smart, Green Gateway for trade in the Pacific region.

MISSION

To investigate significantly in new and upgraded seaport and ship repair facilities to support and enhance the economic growth and prosperity of Fiji, as well as providing key economic and lifestyle linkages throughout Fiji and our Pacific region. We will provide expertise to drive regional safety and capacity in respect of maritime infrastructure.

CORPORATE CULTURE

Our working environment is defined by openness and maximising the benefits - often unrecorded and unseen – that flow from having a positive workplace.

VALUES

Professionalism
Progressive Leadership
Corporate Citizenship

Strategic Innovation Commercial Stewardship Employees Well Being / Diversity



SHAREHOLDING STRUCTURE

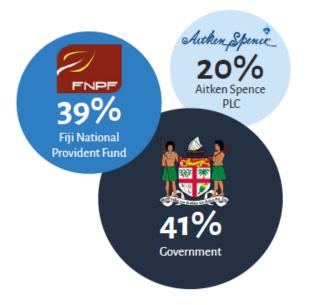




An Associate Company of FPCL that manages the Cargo Terminals in Suva and Lautoka ports.



A Subsidiary of FPCL providing Slipway and Ship repair Services and Heavy Industry work

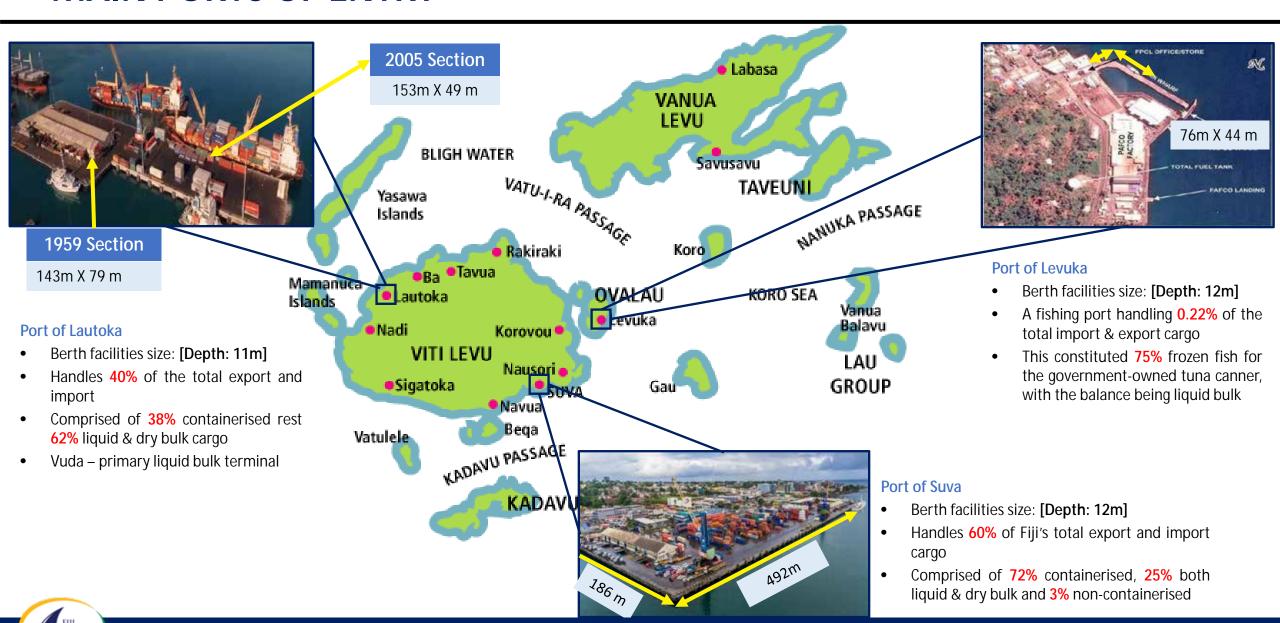








MAIN PORTS OF ENTRY



SECONDARY PORTS OF ENTRY & LOCAL WHARVES

As a Port Management Company, Fiji Ports oversees the operations and International Ship and Port Facility Security (ISPS) requirements for Fiji's secondary ports of:

Fiji Ports also overseas operations of local wharves:

Malau





Vuda

Suva



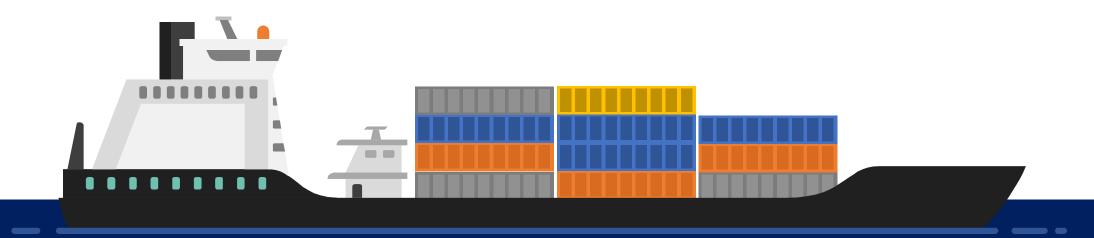
Lautoka







5-YEAR STRATEGIC PLAN

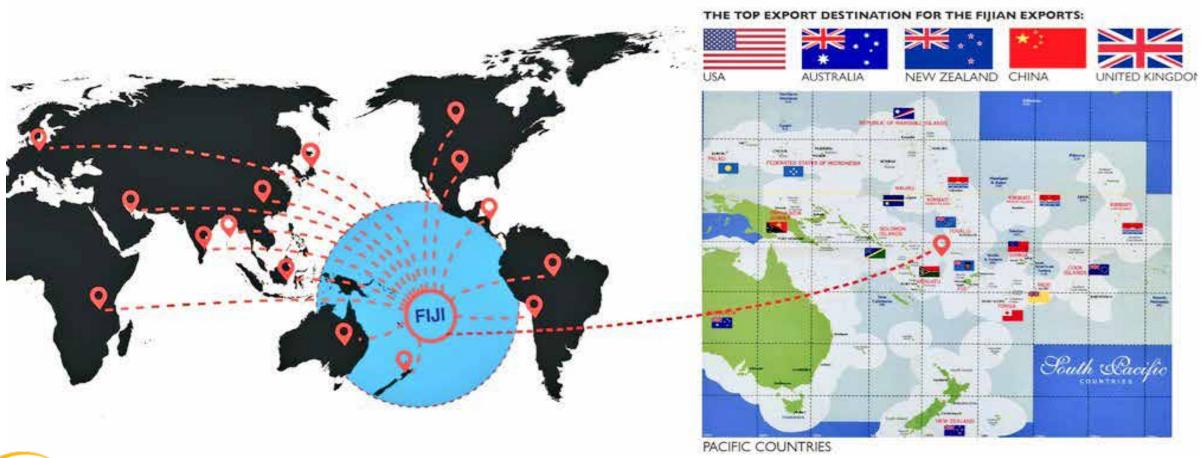






FIJI'S NATIONAL VISION

"Transforming Fiji" – into a hub for Trade, Transportation & Communication

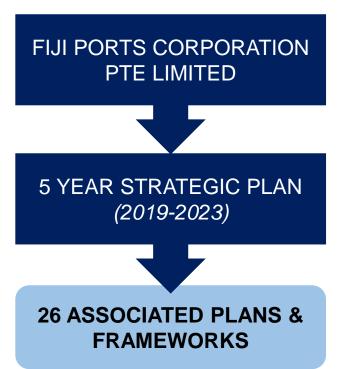


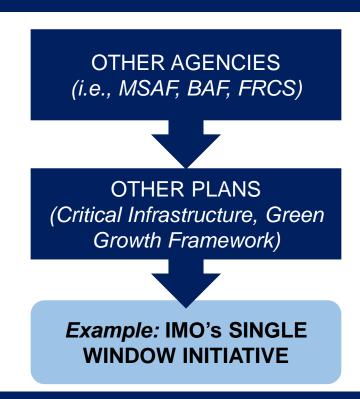


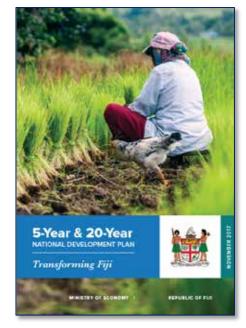
FPCL'S STRATEGIES ALIGNED TO THE NATIONAL STRATEGY

FIJI'S 5-YEAR & 20-YEAR NATIONAL DEVELOPMENT PLAN (2017-2036)

The 20-Year Development Plan provides a forward-looking vision for "*Transforming Fiji*" towards an even more progressive, vibrant and inclusive society. It outlines a framework that encompasses strategic policy manoeuvres, new approaches to development and the aspirations of all Fijians.













5 YEAR STRATEGIC PLAN

The 5-Year Strategic Plan (2019-2023) encompasses six key **Strategic Perspectives** (SP) for FPCL & FSHIL that will be the **Road Map** for the future

SP 1
SP 2
SP 3

GOVERNANCE
INFRASTRUCTURE

FINANCE



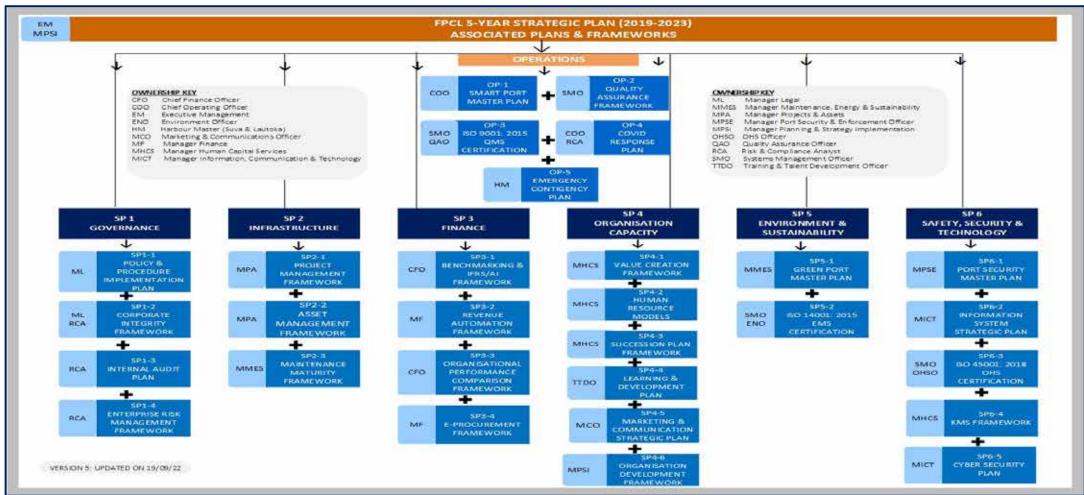






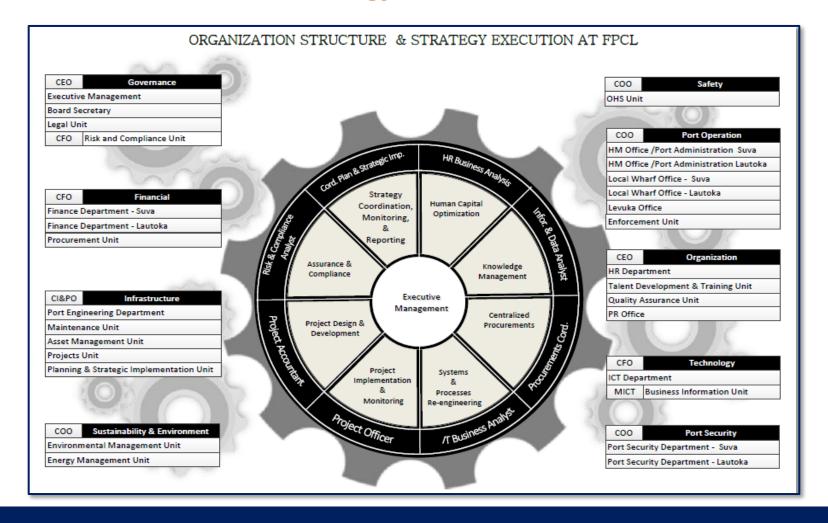
ASSOCIATED PLANS & FRAMEWORKS

26 Associated Plans & Frameworks derived from the 5-Year Strategic Plan are put in place for Effective Implementation at an Operational Level



ORGANISATION STRUCTURE & STRATEGY EXECUTION

All Depts and Units are **Aligned** to Strategic Perspectives linked to **75 Strategies**, and we have created an **Innovative Strategy Execution Mechanism**







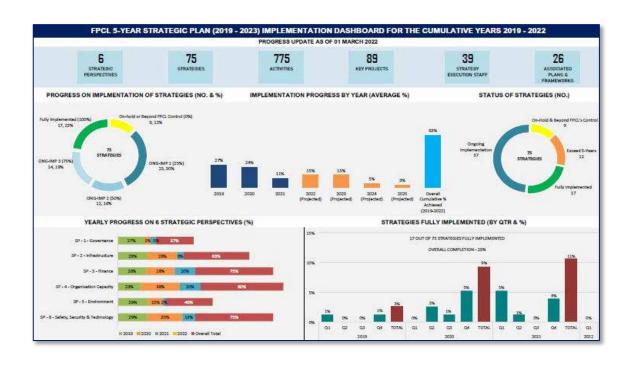
PRIORITISATION METHODOLOGY – EISENHOWER MATRIX

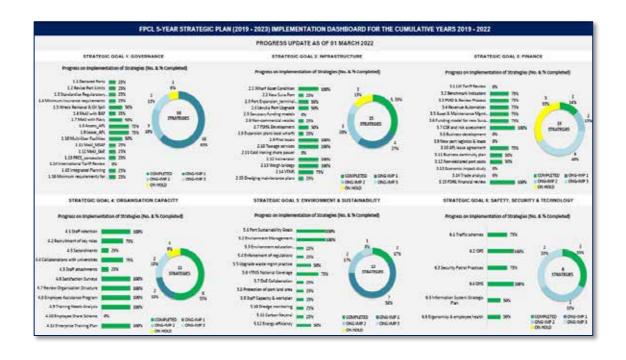
STO		CATEGORISATION AGAINST EISENHOWER MATRIX					ORGANISATION RESPONSIBILITY		2022			STATUS			
		URGENT	IMPORTANT	NOT URGENT	NOT IMPORTANT	PRIORITY	CORP	DEPT	Q 1	Q 2	Q 3	Q 4	UPDATE & OUTCOME	% COMPLETION	COMMENTS
1	Review FPCL's primary functions and operations at its declared ports and identify limitations for non-cargo ports (i.e. FPCL does not assume full responsibility for everything)	N	Y	Y	N	HIGH	AC00	OPS RISK & COMP			902 7.00 0		ONG-IMP 1		Currently Management is reviewin port operations at declared ports a having discussions with relevant stakeholders.
1	Harmonize ports of entry listing and port limit extents according to operations and risks	N	Y	Y	N	MEDIUM	ACOO	OPS RISK & COMP					ONG-IMP 1	25%	Management is reviewing this in li with 1.1 and having discussions w relevant stakeholders.
1	Standardise regulatory functions at all declared ports of entry in Fiji with FPCL's administration for all commercial activities	Y	Y	N	N	HIGH	ACOO	OPS SECURITY					ONG-IMP 1	25%	Management is reviewing this in I with 1.1 & 1.2 and having discuss with relevant stakeholders.
1	Establish minimum insurance requirements for all vessels entering port limits (a) Approval conditions (b) Insurance levels and / or underwriting (for local vessels)	Y	Y	N	N	HIGH	ACOO CFO	OPS FIN					ONG-IMP 2	50%	Insurance not applicable to local vessels due to age and cost for w removal.
1	Wreck removal / Oil Spill Response (a) Establish criterias by which the Port versus other regulators are responsible for costs for wreck removal (b) Establish criterias for Port assistance and / or funds for oil spill response, prosecution etc (c) Establish standard operating requirements for wreck disposal including environment and to aid in efficient disposal practices (d) Review / revise definitions around abandoned vessels, bonds requirements, owners registration details , declaration of sale or disposal etc	Y	Y	N	N D	HIGH	CEO ACOO ML	OPS LEGAL ENVIRO MGMT					ONG-IMP 2	50%	RCA & ML to schedule a meeting MSAF.
1	Formalise existing working arrangements with BAF around prioritisation for cleared vessels at berth	Y	Υ	N	N	HIGH	CEO ACOO	OPS LEGAL	9/				ONG-IMP 1	25%	RCA & ML to discuss with HM/AC BAF's operational process, then schedule meeting with BAF.



OUR REPORTING SYSTEMS

Several Dashboards developed as Information Management Tools are used for High Level & Integrated Reporting

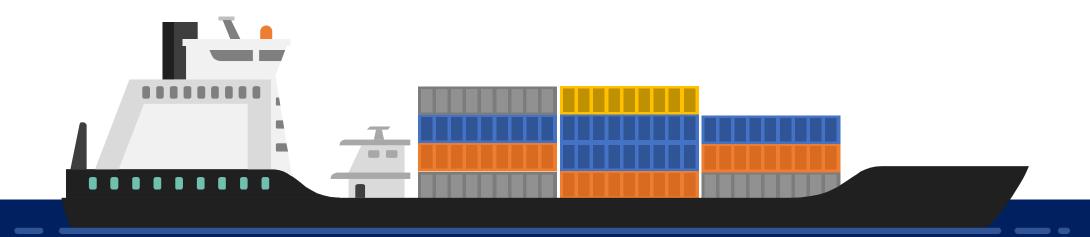








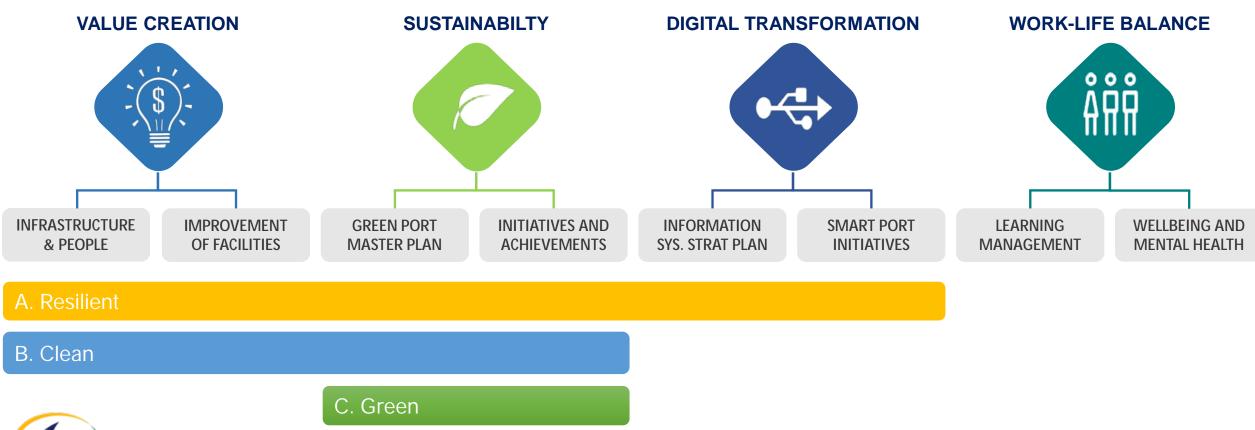
KEY FOCUS AREAS





KEY FOCUS AREAS

FPCL'S focus on 4 Key Areas for Charting a Smart, Green Pathway – introduced in 2022 and continuing in 2023



VALUE CREATION – INFRASTRUCTURE & PEOPLE









Key Infrastructure Projects:

Port of Suva

- Suva Port Relocation Feasibility Study
- Dredging & Geo-technical study
- Wharf Rehabilitation

Port of Lautoka

- Wharf Rehabilitation Remediation / Construction
- Container Yard Development

Port of Levuka

Condition Assessment & Development Options





Key People Relating Projects:

- Performance Management System with an emphasis on Value Creation
- Learning Management System
- Knowledge Management System







IMPROVEMENT OF FACILITIES









- Lautoka Yard 3 & Yard 4 Container
 Storage Upgrade
- Lautoka Wharf Foreshore Development
- Muaiwalu Inter-Island Passenger Terminal Project
- Local Wharf Facilities Upgrade
- Fiji Ships & Heavy Industries Slipway Rehabilitation
- Port Maintenance & Dredging in Suva & Lautoka

Lautoka Port Yard 3 Project



Before



Muaiwalu Inter-Island Terminal



After



Fiji Ships & Heavy Industries Slipway



SUVA PORT RELOCATION FEASIBILITY STUDY









The project is undertaken in four stages, with the following objectives

- STAGE 1 Review of Existing Maritime Policy and Regulatory Framework
- Stage 2 Assessment of Current Suva Port Condition and Operation
- STAGE 3 Port Development Options –
 Scoping and Identification
- STAGE 4 Project Preparatory Activities

	Stage 3 Deliverables Update				
1	Stage 3 Mid-term Report				
2	Stakeholder Engagement & Communications Strategy				
3	Multi-Criteria Analysis Framework				
4	Port Development Options				
5	Port Concept Design at Five Long-Listed Sites				
6	Wave Transformation Modelling Study for Navua Site				
7	Market Study				
8	Financial Analysis				
9	Economic Analysis				
10	Environment Scoping Assessment				
11	Social Scoping Assessment				
12	Report on Workshops with Government – November 2022				



ENERGY AUDIT 2016









Fiji Ports is **first Pacific Port** to conduct **Level 1 Energy Audit** in **2016**, carried out by 8020 Green Consultant, and commissioned by the Secretariat of the Pacific Community (SPC).

Identification

Six cost-saving projects were identified and quantified:

- 1. Power tenants from the primary source and not sub-metering.
- 2. Install power factor correction to the reefer energy supply.
- 3. Upgrade internal lighting to LED.
- 4. Upgrade Port Yard/Security lighting with LED (follow a lighting design).
- 5. Install solar systems on roofs with minimum shading.
- 6. Replace office air conditioning system.

Action Items

- 1. Upgrade internal lighting to LED.
- Meet with EFL to discuss the possibility of installing solar PV systems.
- 3. Power factor correction is being discussed with EFL to have it rectified.
- 4. Upgrade of Yard lighting is in the design process, with a trial to begin in December 2017.

Implementation

- 1. In 2017, electricity consumption dropped at Muaiwalu House by 21% compared with 2016.
- 2. Lighting was upgraded to LED from December 2016 to March 2017.
- 3. Forecast of savings: \$31k & 32 tons of GHG emissions.
- 4. Actual cost of Light Upgrades: under \$23k
- 5. LED lights have already paid for themselves.
- 6. Lights have a 3-year warranty.



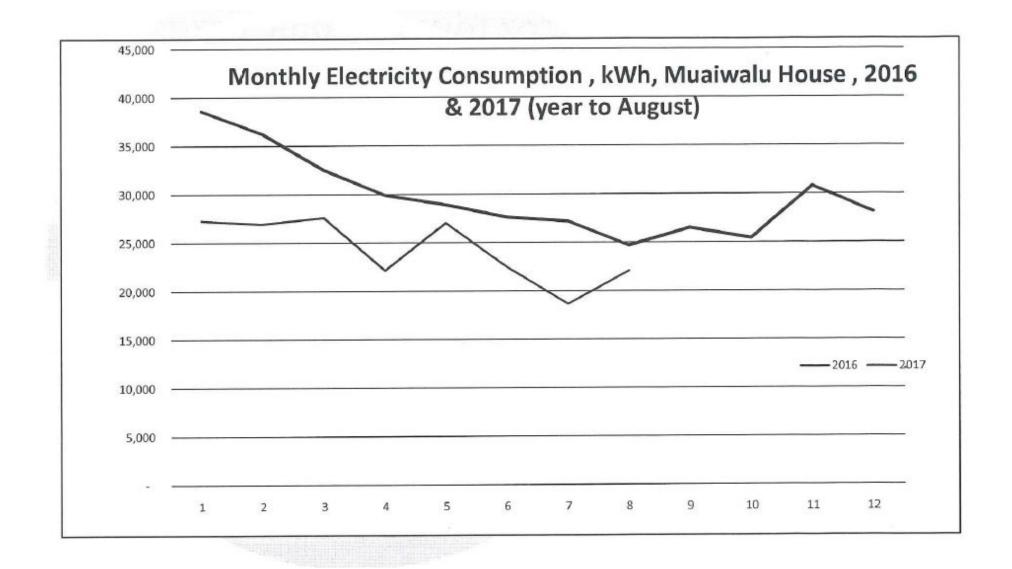
POSITIVE OUTCOME













QUICK WINS & LONG-TERM STRATEGIES









To *reduce* energy consumption, along with any associated greenhouse gas emission reductions.

Energy Policy

- To realize economic and environmental benefits by optimising and continually improving the performance over which FPCL has direct control and that of the Terminal Operator(s) and others working on behalf of FPCL.
- Improvement Target: reduce energy usage by 30% by 2022 compared with 2016.

Energy Management Plan

- FPCL uses energy in the form of electricity, diesel, and petrol; energy plays an essential role in powering and enabling our operations.
- Enhance organisational performance through improved energy management, leading to business improvement:
 - Profitable operations
 - Care for the local environment
 - Greenhouse gas abatement
- Target for 2018: reduce overall energy usage by at least 5%.
- FPTL to achieve savings of at least 5%.

Data Management

- Monthly Report showing consumption, cost, and GHG.
- A customized spreadsheet to be used.
- Include fuel usage for pilot boat, incinerator, generator and office vehicle fuel cards.



DEVELOPMENT OF GREEN PORT MASTER PLAN 2019









- This plan has been prepared to describe the approach FPCL will implement from 2019 to 2023 to reduce its environmental impact.
- This masterplan is independent of but aligns with FPCL's Strategic Plan 2019 to 2023 and will assist FPCL in contributing to achieving several Sustainable Development Goals (SDGs).































13 CLIMATE ACTION







Development of the Green Port Master Plan (2019-2023) & Procurement Sustainability Guidelines









15 LIFE ON LAND







GREEN PORT – INITIATIVES & ACHIEVEMENTS









Green Port initiatives were implemented to operate more **Efficiently** and with greater **Sustainability** in line with global trends to **Optimise** business outcomes.

INITIATIVES



First Pacific Port to conduct Energy Audit & Tracker (2016)



Installation of an Electric Incinerator to meet international requirements



Upgrading of facilities with energy-efficient LED lighting

ACHIEVEMENTS



Achievement of ISO Certifications

ISO 9001: 2015 QMS

ISO 45001: 2018 OHS

ISO 14001: 2015 EMS



Establishment Carbon Neutral Facility (2021)



GREEN PORT – INITIATIVES & ACHIEVEMENTS









INITIATIVES



Establishment of Green & Recreational Space Endeavors





Addition of a new modern & environment-friendly Pilot Boat

Aligning to the Pacific Ports Recognition Framework & Indicators (2030 – 2050)

ACHIEVEMENTS



Recipient of Akiyama Award for Climate & Energy under Green Port Initiatives (2022)



Recipient of Green Award for Protection of the Environment presented by Green Scouts Movement Fiji Islands (2016)







DATA CAPTURING, MONITORING & REPORTING

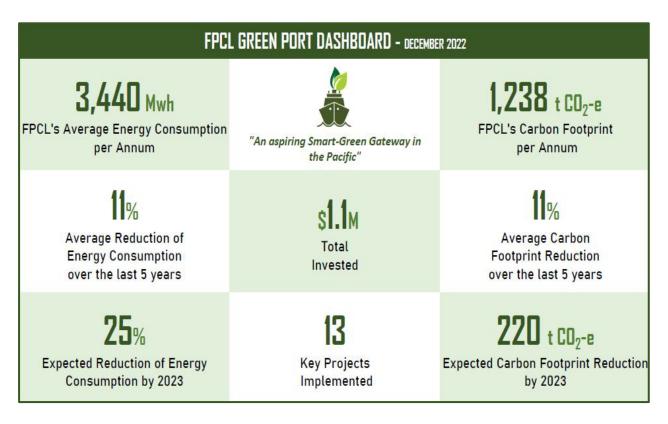


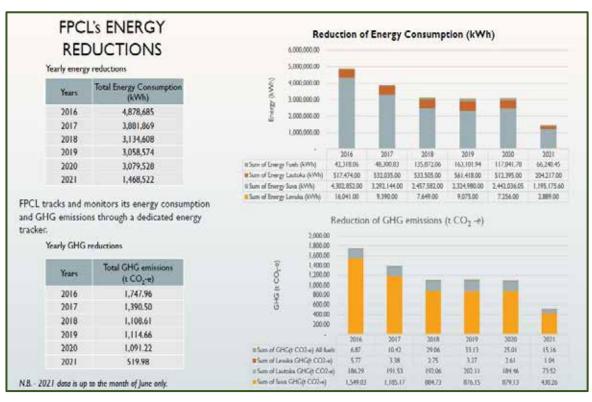






FPCL has seen an 11% average reduction in Energy Consumption and an 11% average Carbon Footprint reduction over the last five years







SMART PORT STUDY IN THE PACIFIC





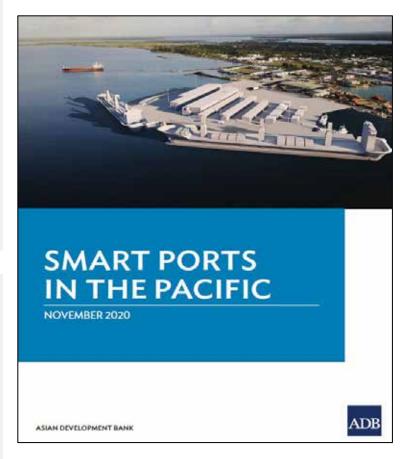




- § The Study was commissioned in 2020, as a part of ADB's regional technical assistance, *Trade and Transport Facilitation in the Pacific*.
- § Ports assessed were:
 - 1) Queen Salote International Wharf, Tonga
 - 2) Honiara Port, Solomon Islands.
 - 3) Suva Port, Fiji

Summary of **Key Challenges** from the Study:

- § Low level of digital maturity
- § Lack of written standard operating procedures
- § Reactive vessel planning
- § Customs and quarantine operations exacerbating the bottleneck
- § Limited planned maintenance
- § Occupational safety hazards





DIGITAL TRANSFORMATION









Development of Information System Strategic Plan

- As part of Fiji Ports' 5-Year Strategic Plan, technology
 has been identified as one of the key strategic goals to
 "Adopt Smart Port initiatives to achieve best practice in
 International Port Security and safe working
 environment".
- The objectives are embedded in Fiji Ports' Information Systems Strategic Plan with the vision of being the business enabler on the digital frontier, aiding Fiji Ports to implement Smart Port Initiatives.





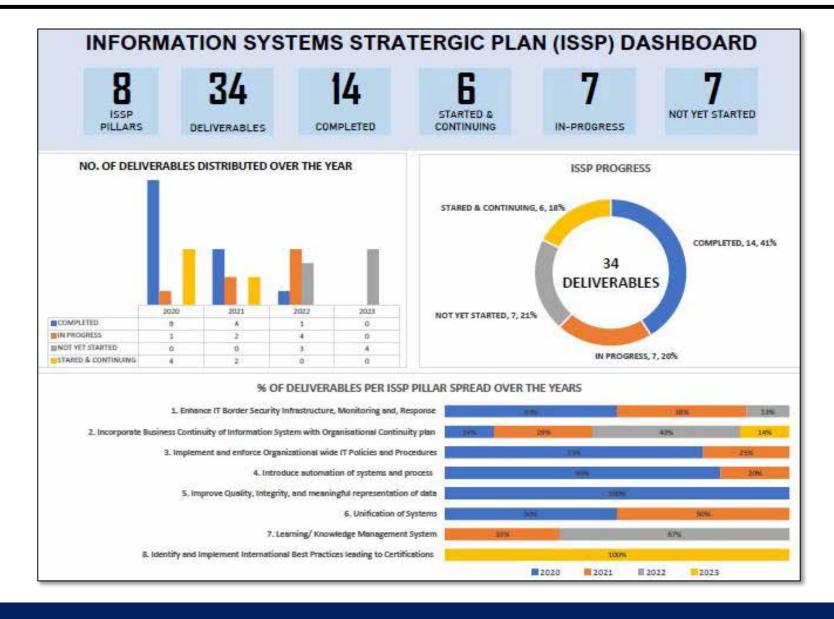
ISSP IMPLEMENTATION PROGRESS













SMART PORT – INITIATIVES

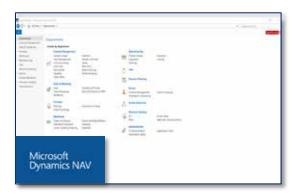


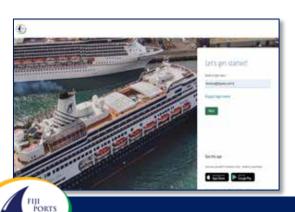


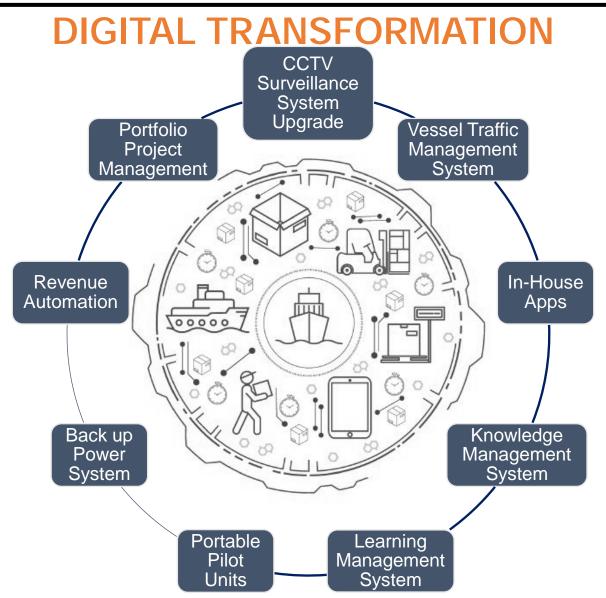




















WORK-LIFE BALANCE











The key is not to prioritise what's on your schedule but to schedule your priorities - Steven Covoy



Learning Management



Diversity & Inclusion Training



VTMS Training





Fire Drill Training





Incinerator Training

Wellbeing & Mental Health



Family Fun Day



CSR - Tree Planting



CSR - Pintober Walk



Fiji Day Celebration



CSR - Blood Donation



STAFF CLIMATE SURVEY – WORK LIFE BALANCE

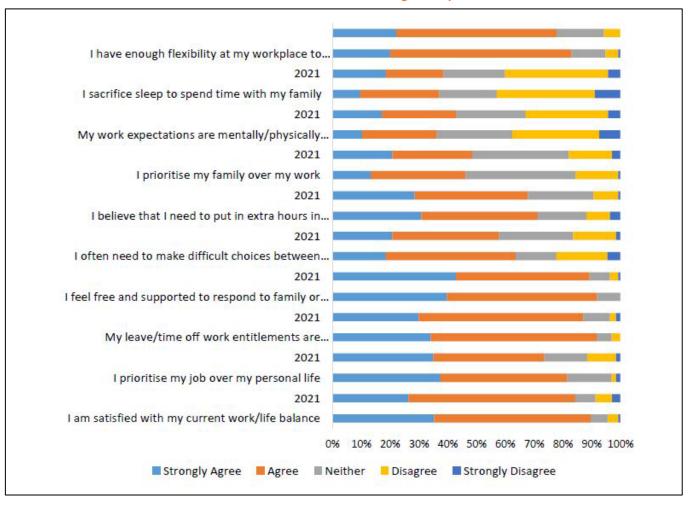








Staff Climate Survey Report 2022



Source: Maxumise (Fiji) Pte Ltd



WORK LIFE BALANCE – IN DEPTH ANALYSIS





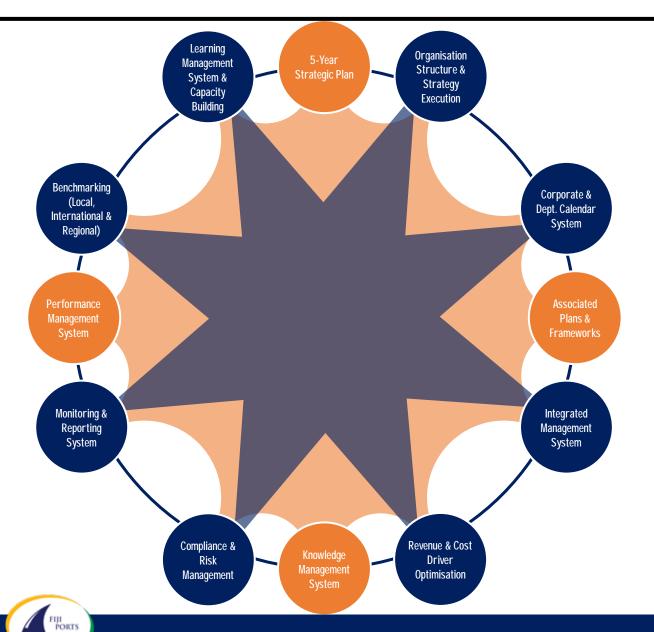




- § 2022 is the second year in which **Work-Life Balance** has been used in FPCL's Staff Climate Survey.
- § "I feel free and supported to respond to family or personal emergencies during work hours", recorded the highest number of positive responses for this section (89%) although it is a slight decrease of 3% from 2021.
- § Also compared to last year, the above statement did not receive any negative responses. In 2022, however, 80% of negative responses for this statement were from respondents in the age group 34 to 49.
- § There was an increase of 19% of positive responses for the statement, "My work expectations are mentally/physically draining, and I am too tired to do any personal activities when I return home". Of these responses, 27% were female.



CREATING SYNERGY



The Interconnectivity between the organisation's

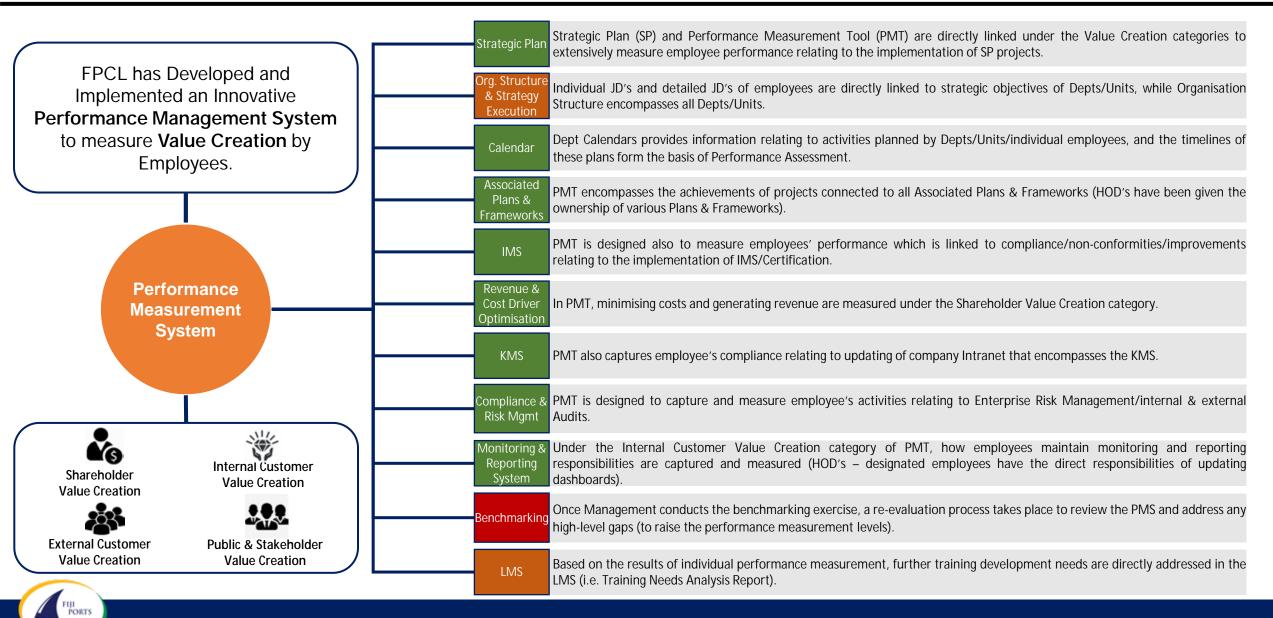
major Strategic

Initiatives/Elements

Creates Synergy

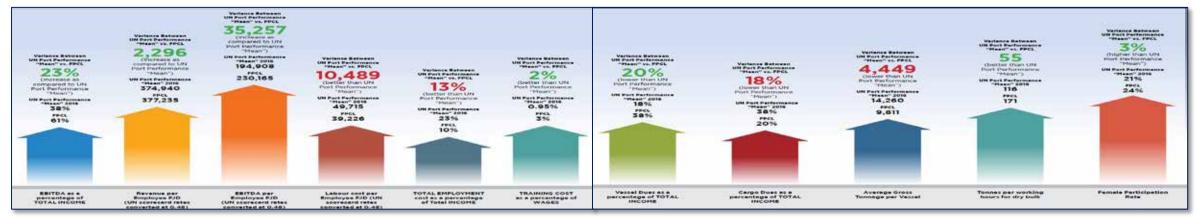
capable of moving us to the next level

LINKING PERFORMANCE MANAGEMENT SYSTEMS WITH STRATEGIC INITIATIVES & FRAMEWORKS



BENCHMARKING

Management uses International, Regional & Local Benchmarks for Performance Comparability (i.e., UN Port Performance Mean, Major Ports in NZ, Top Fijian Companies, Staff Climate Survey)



FPCL & UN Port Performance Mean Comparison

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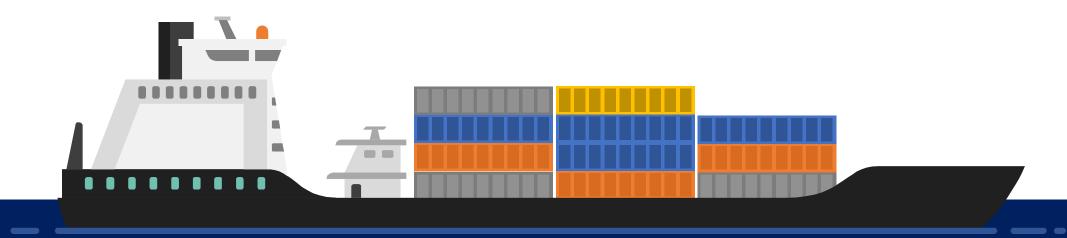


Major Ports in NZ





RISK MANAGEMENT





HOW WE MANAGE RISK

Risk Management is an **Integral** part of the **Governance System** for development and **Protecting** the company from **uncertainty** in the future.

FPCL Board & Board Sub-Committees

Provide review and drive accountability & transparency of business operations

Executive Management

Actions to achieve business and strategic objectives

First Line

- Policies
- SOPs
- Workflows
- Checklist
- Internal Controls

Second Line

- Quality Assurance
- Enterprise Risk Management
- Internal Compliance Review
- Audit Tracker

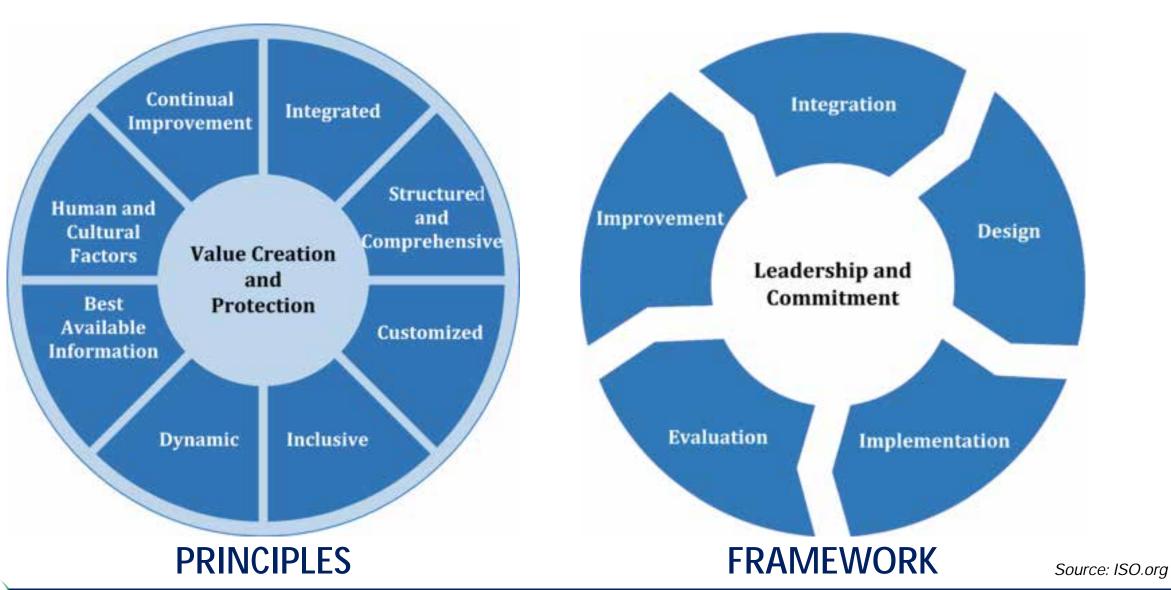
FPCL Enterprise Risk Management

Third Line

- **External Audit**
- Internal (External) Audit
- Business Continuity Plans
- Disaster Recovery Plans



WE FOLLOW ISO 31000:2018



RISK MANAGEMENT FRAMEWORK

- Discussion and Identification of Risks
- Risk analysis
 - Assess Consequence vs Likelihood
 - Impact probability analysis
 - Confirm the contributing factors
 - Determine Inherent Risk rating
- Risk evaluation
- Identify the controls by sighting documents
- Confirm the existing control factors
- Identify the residual risks
- Prepare Risk Treatment plans and Timeline
- Report to Management/Board
- Monitor and close the risks





RISK MANAGEMENT PROCESS

In 2019, the following processes were followed to develop the Risk Register:

- a) Discussion and identification of risks
- b) Confirm the contributing factors
- c) Determine inherent risk rating
- d) Assess Consequences vs Likelihood:
 - impact probability analysis
 - identify the residual risks
- e) Prepare Risk Treatment plans and Timeline
- f) Develop Risk Register:
 - report, monitor and close the risks

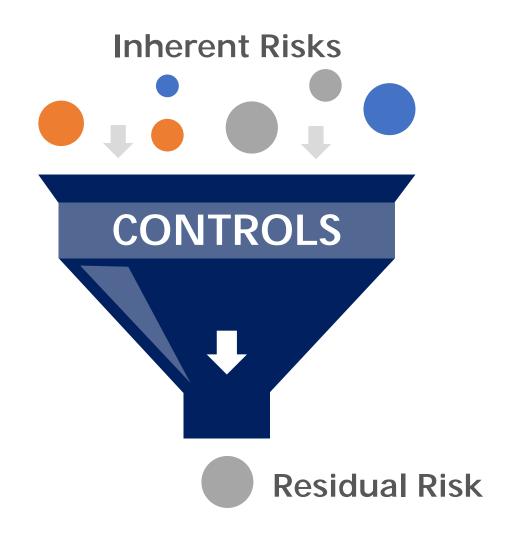


Source: https://www.wolterskluwer.com/



ENTERPRISE RISK MANAGEMENT (ERM)

- ERM encourages a culture of risk-based decisionmaking by providing a holistic view of risks across the organisation
- Focuses on 6 Strategic Perspectives from the Strategic Plan
- Implemented in 2018 and updated in 2022
- Currently being revised and developed





RISK IDENTIFICATION & ASSESSMENT

Staff identify the key areas which can give rise to risks in their Business Unit and assess the Likelihood and Consequence of the risk to determine the Inherent Risk Rating.

No	Identify Risk and Definition	Strategic Objective Link	Contributing factors	Assessment of Evidences
1	EXAMPLE Risk: Mooring Vessels alongside berth results in Injury Category: Safety	Safety Security and Technology	 Using Mooring bitts for more than 1 mooring line Wet or slippery quay surfaces Lack of communication between ship and shore Trapping hands in mooring ropes Parting of rope due to too much load applied 	 Procedure does not exist Procedure on Mooring not followed Mooring deck guidelines/Procedure outdated Lack of training



LIKELIHOOD & CONSEQUENCES ASSESSMENT

STEP 1: Assess Likelihood (Probability)					
Almost Certain	Will occur in most circumstances (i.e., occurs once every 1-3 months)				
Likely	Will probably occur in most circumstances (i.e., occurs once every 3-6 months)				
Possible	May occur within the future or medium term (i.e., occurs once every 6-9 months)				
Unlikely	May occur at some time but unlikely to occur in the foreseeable future (i.e., occurs once every 9-12 months)				
Rare	Will only occur in exceptional circumstances (i.e., occurs less than once a year)				

S	STEP 2: Assess Consequence (Impact)					
Extreme	Above \$100,000 financial loss, or ½ day closure of business or reputational damage					
Major	Between \$75,000 -\$100,000 financial loss, or1 hour closure of business or reputational damage					
Moderate	Between \$35,000 to \$75,000 financial loss or reputational damage					
Minor	Between \$25,000 to \$35,000 financial loss or reputational damage					
Low	Up to \$25,000 financial loss or reputational damage					



INHERENT RISK RATING

	Extreme	LOW	MODERATE	Mooring	HIGH	HIGH	
ш	Major	LOW	LOW	MODERATE	HIGH	HIGH	
CONSEQUENCE	Moderate	LOW	LOW	LOW	MODERATE	HIGH	
ONSEC	Minor	LOW	LOW	LOW	LOW	MODERATE	
0	Negligible	LOW	LOW	LOW	LOW	LOW	
		Rare	Unlikely	Possible	Likely	Certain	
	LIKELIHOOD						



CONTROL ASSESSMENT

Existing Controls

Policies

Procedures

Systems

Financial Frameworks

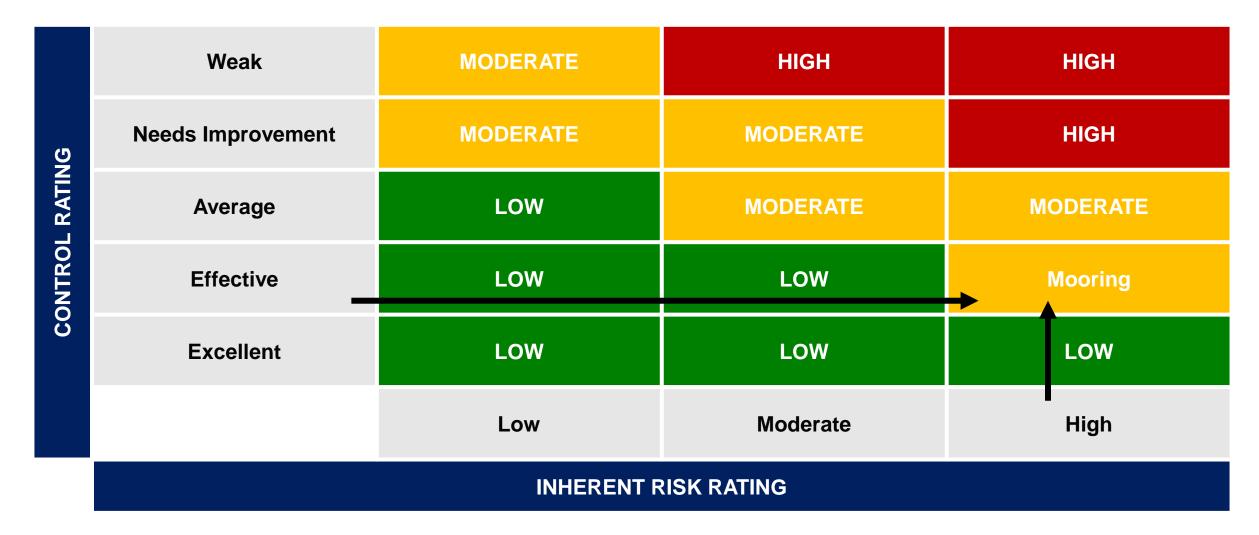
Workflows / Process Maps

Assess using definitions

No	Measure	Definition
1	Weak	Poor controls
2	Needs improvement	Basic controls
3	Average	Control in place to manage basic risks
4	Effective	Control in place and mitigate or detect risk
5	Excellent	Control in place prevent risk from happening



RESIDUAL RISK RATING





CATEGORISATION OF RISK

Risks are categorised into the following Strategic Perspectives in the Company's Strategic Plan and key operational areas:

Governance	Port of Entry responsibilities and oversight, wrecks, insurance, environment, tariffs, and integrated planning at all ports.
Infrastructure	Asset Condition/Risk Model, Cruise demand and future, Future Ports development, Ships repair building limitations, Design Vessels/ Hub in South Pacific Context, and Service expansion.
Financial Performance	Introduction of strategic KPIs, profitability vs National Interest, Financial Performance, and financial model/user pays.
Organisational Capacity	Focus on growth and development, retention of key skills, competency, and Business development and funding.
Environment & Sustainability	Port sustainability guidelines, Green Port/Smart Port, and Waste and pollution management.
Safety, Security & Technology	OHS, IT and Security.
Operations	These includes FPCL main operations that focused mostly on Harbor Master, Local Wharf and Engineering maintenance operations.



ERM MONITORING TOOL

- The Risk Management Process will be used to develop the company's ERM RISK REGISTER
- This register will be used for ongoing monitoring and reporting on the implementation of the Treatment plan

ERM Monitoring Tool						
isk Mooring Risk						
Risk Definition	Mooring Vessels alongside berth results in Injur	у				
Risk Owner	Operations Manager					
Risk Category	Operational					
CONTRIBUTING FACTORS	EXISTING CONTROL	RATING ASSESSMENT				
Using Mooring bitts for more than 1 mooring line	Procedure does not exist	Likelihood	Likely			
Wet or slippery quay surfaces	Procedure on Mooring not followed	Consequence	Major			
Lack of communication between ship and shore	Mooring deck guidelines/Procedure outdated	Inherent Risk	HIGH			
Trapping hands in mooring ropes	Lack of training	Control Rating	Effective			
Parting of rope due to too much load applied		Residual Risk Rating	MEDIUM			
MITIGATING PLAN	PERSONAL RESPONSIBLE	TIME	LINE			
Revise Procedure	Manager Operations	Sep-19				
ining of all Operational Staff Human Resources Manager Dec-19						



TREATMENT PLAN & TIMELINES

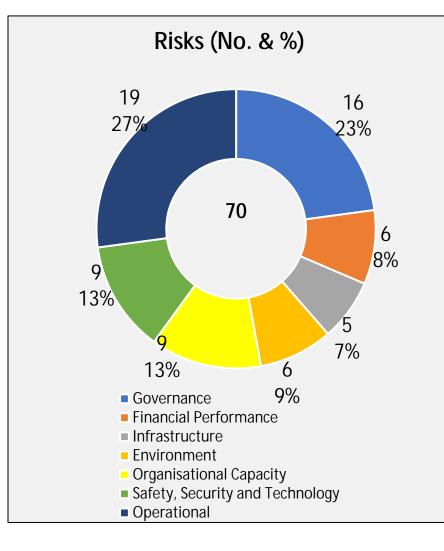
Where a risk has been identified and assessed, there is a duty to take action to eliminate the risk or, if elimination cannot be achieved, minimise the risk and set a timeline for implementation.

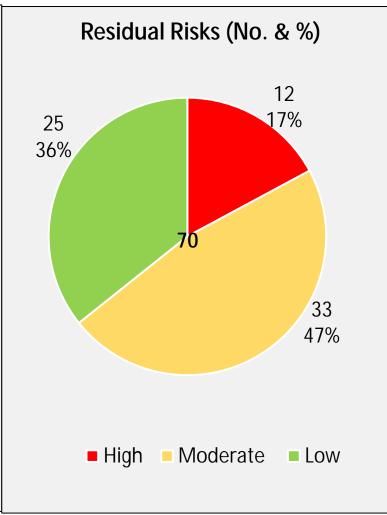
No	Identify Risk and Definition	Treatment Plan	Timeline
1	EXAMPLE Risk: Mooring Vessels alongside berth results in Injury Category: Safety	 To conduct safety training to all staff Review and update SOP Ensure port operations area is clean and tidy 	June 2023

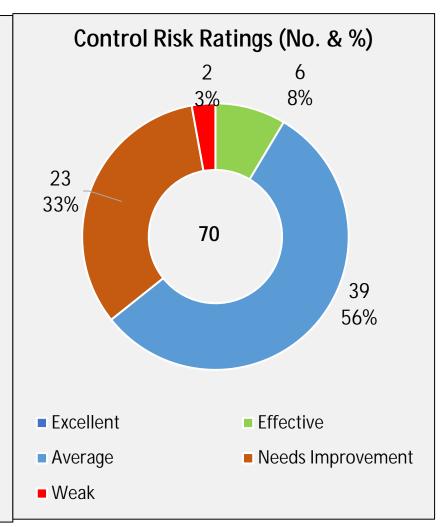




2022 ENTERPRISE RISK MANAGEMENT DASHBOARD









HIGH PRIORITY RISKS

Summary from ERM

- Wharf Conditions (Ageing Conditions) All Ports
- Risk Culture (Depth & Complexity of Roles, Outcomes)
- Future Ports Development
- Pollution Grounded Vessels
- Derelict Vessel
- Submerged Vessels All Ports
- Project Delay in implementation
- Business Continuity Plan BCP
- Tugs Service Provider
- Port Housekeeping
- Social Unrest
- Fraud

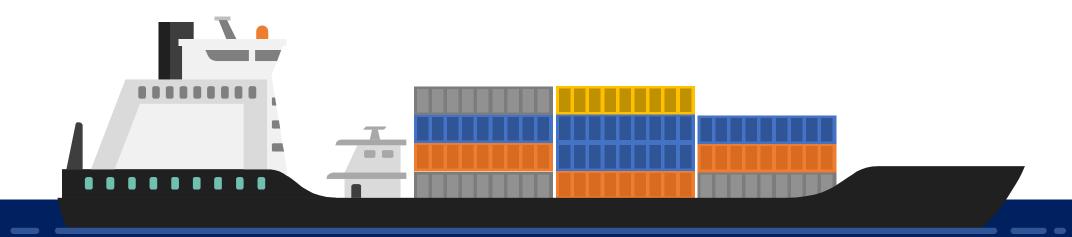


THE WAY FORWARD – PLAN FOR 2023-24





KEY CHALLENGES





CHALLENGES RELATING TO RISK MANAGEMENT

- Unwillingness to take Ownership
- Risk Culture within the Organisation
- Individuals' Attitude / Complacency
- Strategy and Risk Alignment
- Sourcing of Expertise in Risk Management



KEY CHALLENGES BEING ADDRESSED

1 Ageing Infrastructure

4 Funding

Skills & Competency
Gaps

Timelines for New Port Development

Sourcing Technical Expertise

National vs
Commercial Interest



