

Asia Pacific Ports Conference

September 27, 2022

Patrick Bulaon, VP & GM Guam Micronesia



Matson®

Matson's Maritime Heritage



- Established Hawaii service in 1882 (140 years in Pacific)
- Served U.S. Government in both World Wars
- Pioneered containerization in Pacific, 1958
- Entered Guam/CNMI market 1996 (26 years)
- Operates the largest container vessels serving Hawaii, Guam and Micronesia
- Only consistently reliable weekly service from US West Coast



Emma Claudina

Primary Brands



Matson Navigation Company

Rated #1 ocean carrier in the world 2014, 2015, 2016 (*Logistics Management* “Quest for Quality Awards”).



Matson Logistics

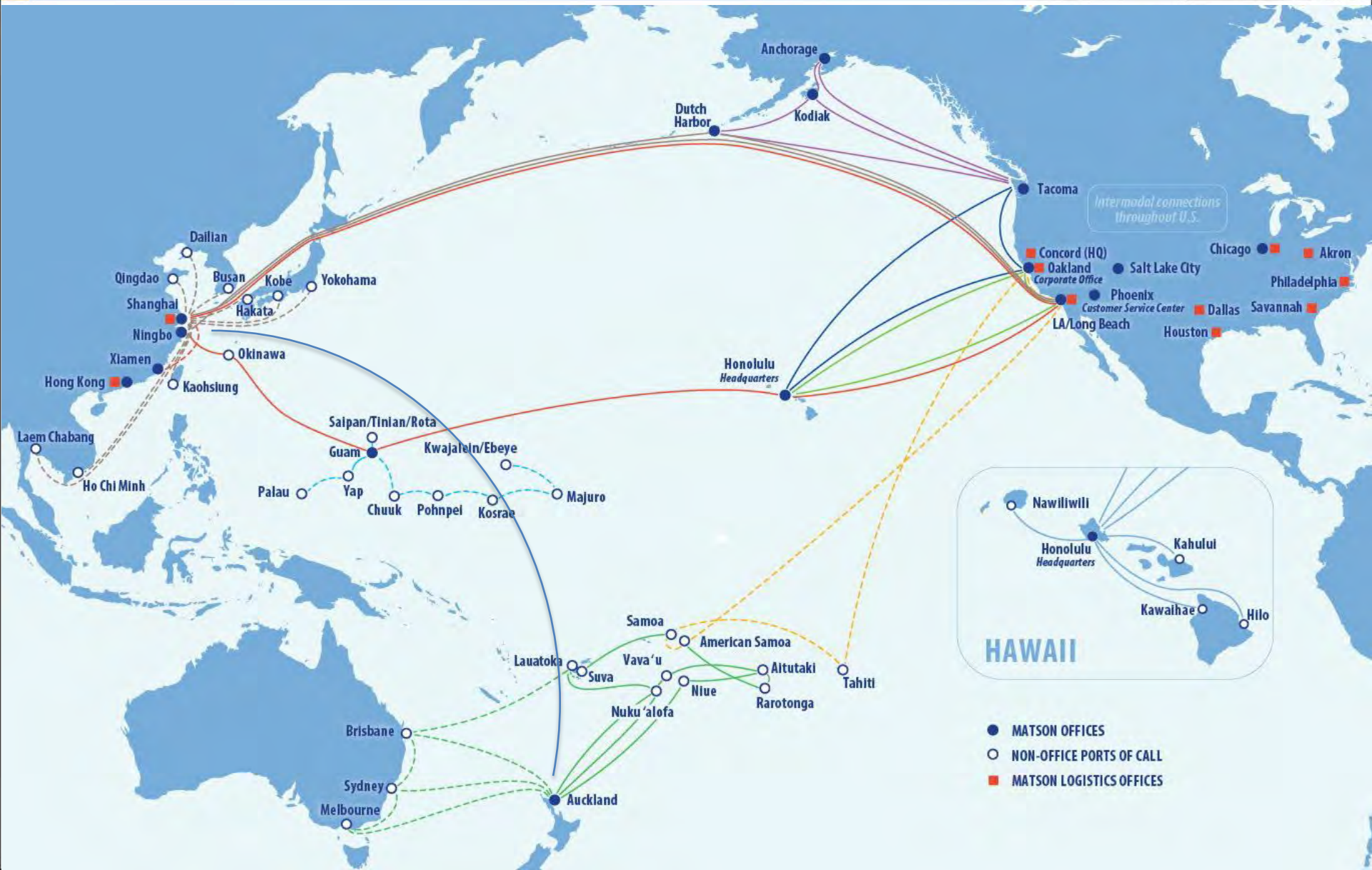
Comprehensive service portfolio: rail intermodal, highway brokerage, warehousing, LTL freight consolidation and forwarding to Alaska, cloud based supply chain solutions.



SSAT & Matson Terminals

Dedicated Matson facilities in Long Beach, Tacoma and Honolulu. Exclusive Matson gates and yard space in Oakland and Seattle. Owned chassis fleet.

Service Overview – Sailing Map



Matson's Newest Vessels



Matsonia (2020)



Lurline (2019)



Kaimana Hila (2019)



Daniel K. Inouye (2018)

West Coast Departures



Tacoma, WA

West Coast Departures



Long Beach, CA

West Coast Departures



Oakland, CA

Sand Island Terminal, HI



Micronesia



Polynesia / Melanesia



Polynesia / Melanesia



Papa Mau



Liloa



Imua



Micronesia



MICRONESIAN SHIPPING COMMISSION (MSC)



Micronesia (Keys to success)



- Strong Ecosystem of Partnerships
- Strong Commitment to the Region
- Strong Service Mindset

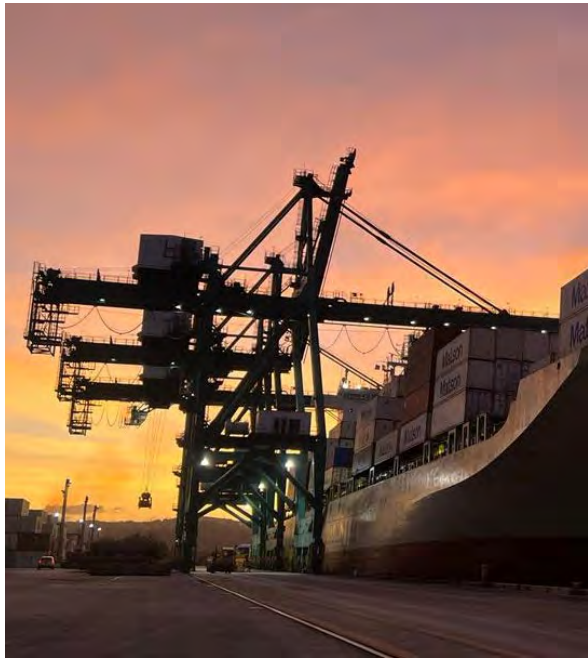


MICRONESIAN SHIPPING COMMISSION (MSC)

Matson



Guam



PORT OF GUAM
PORT AUTHORITY OF GUAM
 ATURIDAT I PUETTON GUAHAN
 Jose D. Leon Guerrero
 Commercial Port

 **Cabras Marine Corporation**

Micronesia



**Belau Transfer & Terminal
Group of Companies**



Palau Shipping Company Inc.

Shipping is our Business... We take it personal.



FEDERATED SHIPPING CO., LTD. (FSCO)

Sea Venture

Saichu Corporation

Amcres Shipping Agency

Kosrae Shipping Agency



Ebeye Marine

Majuro Marine



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CNMI – Saipan, Tinian, Rota



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MICRONESIAN SHIPPING COMMISSION (MSC)

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Opportunities

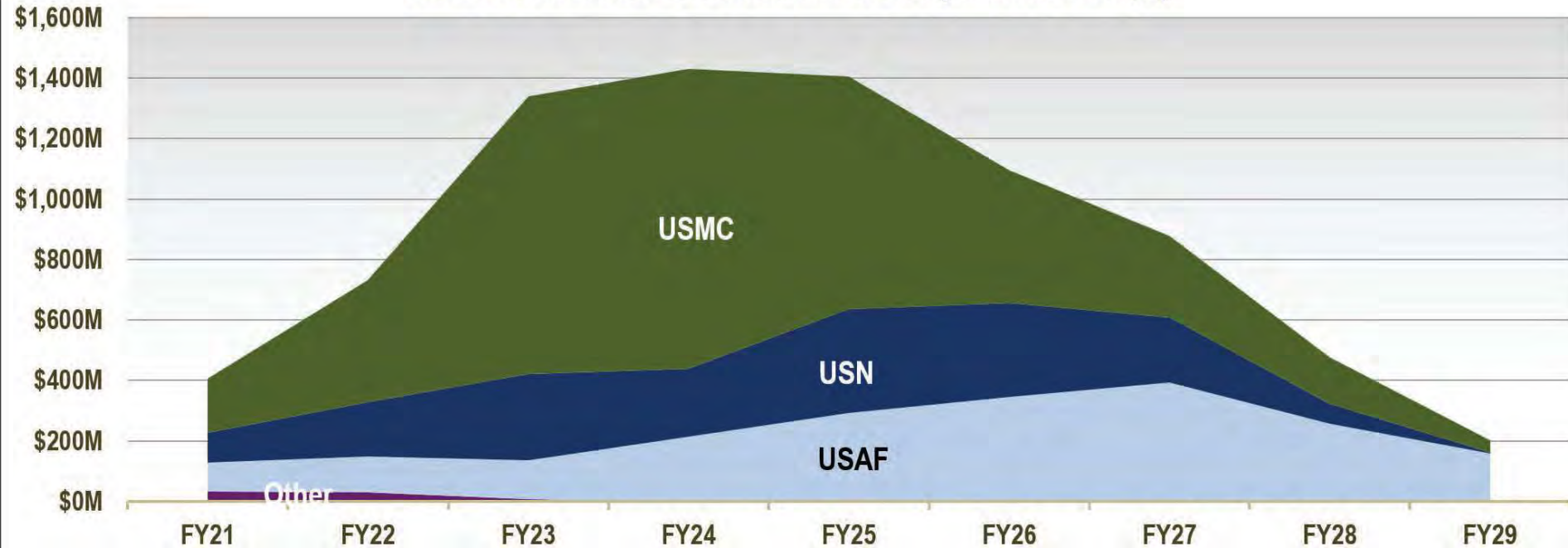


- Construction – Military and Commercial
- Consumer spending / Tourism rebound
- Exports/Transshipments – Tuna, high value goods

Military Construction



DoD Construction Workload in Guam (in Then Year \$s)



\$1 Billion per year through 2027
(additional funds in Palau, Tinian)

Opportunities



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Operational opportunities



- Sustaining port productivity, equipment
- Night operations/arrivals/departures
- Maritime training for people in islands
- Consistent compliance with ISPS

Serving the Communities Where We Live and Work



- Supporting the communities that we are part of, providing our time and financial support:
 - Cultural heritage
 - Education support
 - Disaster relief
 - Environmental preservation





Thank you!



Q & A